

Zylpha Crew Adds Barber

Thursday 13 June, 2013

Zylpha (www.zylpha.com), the UK's leading innovator of secure document production and distribution systems for the legal profession, has appointed Paul Barber as National Sales Manager.

Barber joins from open source technology group Zaizi, where he was responsible for consultancy sales of enterprise content management and document capture solutions. In his new role, Barber will drive sales of Zylpha's secure document management technology into both the legal practice and local authority arenas.

Commenting upon Barber's appointment Tim Long CEO of Zylpha noted, "Paul has over fifteen years' experience of solution sales success in the document management, scanning and imaging sectors. His client accounts have included the likes of Scottish and Newcastle, Civica, EDS and Cap Gemini. This consistently successful track record makes him an ideal addition to our team. I welcome him aboard and I am looking forward to working closely with him."

For his part Barber welcomed Long's comments adding, "More and more legal practices and local authorities have realised that Zylpha's solutions equate to best practice. It is an exciting time to be joining them and I look forward to helping to take the success story forwards."

Ends...

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Scan Me:



Company Contact:

[Leigh Richards \(The Right Image\)](#)

T. +44 (0)1962 658881

E. leigh.richards@therightimage.co.uk

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