Wavenet Ltd acquire Microsoft Teams Provider VIA

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Microsoft Teams offering boosted with Wavenet Ltd's acquisition of VIA.

Wavenet has announced the acquisition of VIA (Smart Hosted Solutions Limited) for an undisclosed consideration.

Wavenet, an award-winning UK supplier of business telecommunication and technology solutions, backed by Beech Tree Private Equity, is boosting its Microsoft Teams platform, TeamsLink, by adding the experience of VIA into its solution and service portfolio. This acquisition will significantly strengthen Wavenet Group's expertise in Office 365 and Microsoft Teams. This expertise, in combination with Wavenet's recently launched TeamsLink service, puts Wavenet in an enviable position to provide businesses with a market-leading Teams Calling solution.

The combination of the businesses brings the benefits of scale, broader geographic reach, a stronger management team and significant enhancements to the UC and Teams services the group can now offer its customers. The acquisition also gives VIA's customers access to Wavenet's long-standing telecoms partnerships and its teams of trained engineers across the group portfolio.

Wavenet has its own automated platform on which it offers multiple connectivity and cloud-based communication services to direct customers and resellers, which will be integrating VIA's platform to offer even more options to its customers.

After launching in 2012, VIA quickly grew to become the UK's largest Skype for Business provider and has naturally transitioned to Microsoft Teams as it has exploded in popularity over the last 12 months. VIA brings years of Office 365 experience to the group, who together, will now be able to offer their 8,000 business and enterprise customers the ultimate unified communications and collaboration platform.

Philip Grannum, CCO of Wavenet said:

"VIA is an exciting addition to the Wavenet Group that brings highly valuable expertise and a passion for innovation that we are always looking for. Its combination with the wider Wavenet Group will accelerate our growth in our flagship TeamsLink product.

VIA has been extremely successful in building the platform and management portal for their Microsoft Teams services and we are looking forward to integrating their brilliant platform into ours to the benefit of all our customers & partners.

We are delighted to welcome the VIA team into the Wavenet Group and I'm personally excited to see our Teams presence grow from strength to strength."

Alex Tebbs, Co-founder & Sales Director of VIA said:

"Since starting VIA in 2012 it has been incredibly exciting, driving the business through several years of Microsoft UC evolution, from Lync to Skype for Business and now Teams.

The acquisition from Wavenet is the next stage in this journey and provides existing and new customers with an enormous opportunity to get even more out of Microsoft Teams by leveraging the additional products and services Wavenet are able to offer.

VIA's unique management portal and service will be made even better through the integration with Wavenet's Networking, Security and Technology services in order to provide the leading Microsoft Teams solution available."

Press questions should be addressed to Anneka Hicks on 0333 234 0011 or Anneka.Hicks@wavenetuk.com

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About Wavenet

Formed in 2000, Wavenet has grown to become a respected, multi-award-winning provider of telecoms

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and technology solutions to thousands of businesses and enterprises across the UK.

Wavenet is BroadSoft's (now part of Cisco) longest standing Unified Communications partner in the UK and is a Cisco Cloud and Managed Services Certified Partner.

Providing data, voice, security and technology services to over 8,000 SME and enterprise customers, Wavenet has offices in Solihull, Salford, Norwich and Cardiff and employs 200 people, including 100 trained support staff and engineers.

About VIA

Established in 2012, VIA began as a Skype for Business provider and went on to become the UK's largest hosted SfB provider in 2016. Recently VIA has transitioned to providing a fully managed telephony solution for Microsoft Teams through their custom-built management portal. VIA has an office in Nottingham.

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