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### **Utopia Creations Embark on Christmas Mission**

#### Thursday 15 December, 2016

Sales and marketing specialists <u>Utopia Creations</u> is raising awareness for a strong cause by embarking on a special Christmas mission.

Leeds-based Utopia Creations have decided to take part in the Christmas Shoebox appeal and will be spending time over the next few weeks filling shoe boxes with toys, colouring equipment, and other fun things in order to send to poorer children in other countries to help them celebrate Christmas. When Utopia Creations heard about the cause they immediately decided to take part and feel passionate about helping the appeal.

About Utopia Creations: http://www.weareutopia.co.uk/about-us/

Utopia Creations is incredibly passionate about helping the cause as they feel like Christmas is an important time of year. The firm wishes to help these poorer families across the world to celebrate Christmas as they would. Utopia Creations highlights how helping to support others is a fundamental of their company culture and therefore wishes to spread this globally this Christmas.

Utopia Creations is encouraging their contractors to fill as many shoe boxes as possible and is encouraging generosity throughout their firm. As the firm's company culture is so deeply centred on supporting others, helping each other to develop and mentoring, Utopia Creations believes that their contractors have a great mindset and are all willing to do everything they can to support the Christmas Shoebox appeal.

The firm also feels that this will be a strong team activity and encourage their contractors to develop a generous attitude and willingness to help others which are skills vital for success in the sales industry. By doing something so important as a collective, Utopia Creations believes this will really motivate the firm as well as really add to the cause.

Christmas is an incredibly important time of year for Utopia Creations as they work exceedingly hard in the run-up to the big day and are then able to enjoy some well-deserved time off to spend time with family. The firm understands how this short break and spending time with loved ones can help to re-energise and re-motivated their contractors so that they will achieve big things in the New Year.

Utopia Creations is an outsourced sales and marketing firm based in Leeds. The firm specialises in a personalised form of direct marketing which allows them to connect with their clients' ideal consumers on a <u>face-to-face</u> basis. This one-to-one interaction with consumers helps Utopia Creations to drive long-lasting and personal business relationships between brand and consumer. In turn, this often leads to increased customer acquisition, brand awareness and brand loyalty for their clients.

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