

UEFA Champions League Teams Kick-Off Engagement with Online Fans, while Nissan Leads the Sponsors' Charge on Social Media

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Engagement Labs Ranks the Top Performing Teams and Sponsors of the 2016 UEFA Champions League

LONDON, UK — February XX, 2016 – Technology and data company [Engagement Labs](#), creator of [eValue Analytics™](#) score, today released eValue rankings of the top performing teams and sponsors of the UEFA Champions League on Facebook, Twitter and Instagram, as it enters the knockout phase.

eValue Rankings of the Top Ten Performing Teams on Facebook, Twitter and Instagram:

Ranking	Facebook	Twitter	Instagram
1	Benfica	Benfica	Barcelona
2	Arsenal	Manchester City	Juventus
3	Barcelona	Chelsea	Bayern München
4	Juventus	Barcelona	Manchester City
5	Real Madrid	Arsenal	Arsenal
6	Chelsea	Atlético de Madrid	Atlético de Madrid
7	AS Roma	Real Madrid	AS Roma
8	Dynamo Kyiv	Juventus	Chelsea
9	Atlético de Madrid	Bayern München	Paris Saint-Germain
10	Bayern München	KAA Gent	Zenit Saint Petersburg

Source: Engagement Labs eValue™ U.K. 2016 rankings of UEFA Champions League's teams on social media.

eValue Rankings of the Top Five Performing Sponsors on Facebook, Twitter and Instagram:

Ranking	Facebook	Twitter	Instagram
1	Nissan	PlayStation	Nissan
2	Adidas	Nissan	Adidas

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3	PlayStation	Adidas	PlayStation
4	Heineken	UniCredit Group	Lay's
5	UniCredit Group	Heineken	Heineken

Source: Engagement Labs eValue™ U.K. 2016 rankings of UEFA Champions League's sponsors on social media.

"The world's number one sport engages fans from across the globe, and with the UEFA Champions League kicking off Round 16 this week, excitement is high. Both clubs and sponsors are aiming to maximise performance off as well as on the pitch," stated Steve Thomson, UK Managing Director of Keller Fay, an Engagement Labs company. "The Champions League serves as the perfect opportunity for both the teams and sponsors of the league to interact with online fans to promote their brand. Social media provides the ideal medium for fans across Europe and the rest of the world to show their support for their favourite teams, connect with other fans and follow the matches."

On Facebook, Engagement Labs' data found Benfica led the pack amongst all the competing teams with the highest eValue score of 92.99. Arsenal ranked second for eValue score, experiencing the largest fan growth during the time period measured, with 657,651 new fans in a four-week period. Following closely behind in third place was Barcelona, whose huge global fan base helped to deliver the highest Impact score of the group.

While more popular teams with extremely large followings ranked higher overall, it was eighth place team Dynamo Kyiv who scored the highest for both Engagement and Responsiveness. Scoring an impressive 96.19 for Engagement, the team also garnered the most likes, comments and shares per 1,000 fans, earning its scores by leveraging video clips of game highlights and memorable moments from the past, as well as contests for free jerseys which encouraged fan interaction. The team's low Impact score, based on a significantly lower number of fans than the other teams, prevented a higher eValue ranking.

On Twitter Benfica ranked first for eValue score, with the highest Engagement and Responsiveness scores of the top ten, just ahead of Manchester City and Chelsea, which placed second and third, respectively. Barcelona ranked fourth overall, with the highest Impact and follower growth of the group.

"On Twitter we see each team has a significantly high Impact score, averaging in the 90s for the subcategory. However, Engagement appears to be on the lower spectrum," continued Thomson. "With live updates from games, as well as frequent content from the teams being posted, fans can easily miss tweets due to Twitter's real-time nature, thereby decreasing the amount of engagement being received on the channel. On the other hand, leveraging prominent hashtags around the event can both increase reach and encourage engagement among those following the event closely."

On Instagram Barcelona ranked first with an impressive 97.84 eValue score - the equivalent of the 5-0 thrashings Barca routinely dish out. Boasting the highest Engagement and Impact of the top ten, the team posted frequently about Lionel Messi's 2015 FIFA Balloon D'Or win, thus creating engagement among fans. Juventus placed second with an impressive 94.6 eValue score, followed closely behind by Bayern München in third place.

"Whereas the teams of the UEFA Champions League demonstrated excellent Engagement on Facebook and Instagram, the sponsors showcased different social media success," noted Thomson. "Although the Sponsors demonstrated high Impact, Engagement scores across all channels paled in comparison."

On Facebook, Nissan ranked first, well above the other sponsors, with an eValue score of 92.18. Scoring the highest Engagement, Nissan's score for the subcategory was almost 60 points higher than the first runner-up in the subcategory. Nissan also had a significantly higher active user base than its fellow sponsor brands. Adidas ranked second; however, the Company's eValue score was significantly lower than Nissan due to a low Engagement score. The brand also posted less on the channel which impacts how often fans can engage with the content. PlayStation ranked third with the highest Impact score of 94.09.

On Twitter PlayStation took first place with the highest Impact score and largest follower growth. Fourth-place finisher, UniCredit Group, scored the highest for Responsiveness, while fifth-place brand, Heineken, scored the highest Engagement.

Instagram saw Nissan place at the top with the highest eValue score. Posting much more frequently than any other sponsor, the brand scored the highest Engagement - almost 50 points higher than the second

highest Engagement score. Adidas followed far behind in second place with the highest Impact and Responsiveness scores.

“With such high interest in football and the Champions League, it's easy to see why the teams performed so well on social media,” said Thomson. “Being sponsors of such a high-profile event should encourage brands to associate themselves with the league. Focusing on posting content which affiliates themselves with an event with such international attention, can only help to increase engagement and improve a brand's social media standing.”

About Engagement Labs

Engagement Labs offers intelligent Total Social™ data, analytics and insights for marketers and organizations enabling them to track, measure and benchmark the conversations happening around their brand or industry both online and offline. These conversations are proven to drive critical business outcomes, including sales, while Engagement Labs' tools provide data and actionable insight to help guide business decisions and power marketing effectiveness.

Engagement Labs' eValue™ Analytics tool is the global benchmark for social media scoring. eValue's proprietary data technology offers real-time analysis to measure a brand's social media and digital marketing efforts, distilling it down to a single meaningful number between 0 and 100 – an eValue score. Composed of a series of metrics and Key Performance Indicators (KPIs), an eValue score measures social media Engagement, Impact and Responsiveness which is benchmarked against 100,000+ handpicked and verified brands. The Keller Fay Group, an Engagement Labs company, is the only firm to regularly measure offline conversation, which independent research finds is a significant driver of sales with twice the impact of online conversation.

Engagement Labs maintains offices in Toronto ON, Montreal QC, London UK and New Brunswick NJ.

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