

## Total Tiles Ranked in Sunday Times Virgin Atlantic Fast Track 100

Monday 7 December, 2020

Ipswich based e-commerce retailer Total Tiles are celebrating a ranking of 44th in the Sunday Times Virgin Atlantic Fast Track 100 list. The list recognises Britain's 100 private companies with the fastest growing sales over their latest 3 years.

Growing from a £2m revenue in 2016 to predicted £17.5m revenues in the year ending 2020, Total Tiles is rapidly becoming the go to online retailer for wall and floor tiles, tiling accessories and electric underfloor heating. By holding over 350,000 square meters of tiles at their Ipswich distribution centre, they were well positioned to navigate the supply chain issues created by the Covid-19 pandemic. Total Tiles are an example of how private companies have overcome the various challenges presented to them during this very difficult year for businesses.

Andy Moore (Managing Director) " We are all enormously proud of our achievements, especially this year. We are fortunate to have a team of incredibly talented people, all understanding the customer service principles that we founded the business on. By implementing and staying true to the simple idea that we build the business one customer at a time, our business has gone from strength to strength whilst maintaining industry leading customer service which is reflected by our customer reviews. I'm inspired everyday by the team's commitment and untiring dedication to not only the company but each other, our customers and our business partners, and it's these factors that are the largest contributors to our success."

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