

These 13 skills are the Key to Business Success, Claims Platform Promotions

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The most valuable life skills that are integral for business success are acquired through experiences, observing others and learning from mistakes, expresses sales and marketing firm <u>Platform Promotions</u>. Here the firm shares some of the most vital skills business professionals must acquire.

About Platform Promotions: http://www.platformpromotions.co.uk/services/

Business professionals must turn their hand to a huge variety of different tasks if they are to succeed in their ventures. However to meet the challenges of business and perform these tasks efficiently and effectively, professionals need to possess a wide range of skills, some of which can only fully be acquired through life experiences. Although classroom learning can help those new to business gain an understanding of what to expect as a business professional, sales and marketing firm Platform Promotions believe that the best way for people to expand their skill set and abilities is to learn from observing and making mistakes in a real workplace environment. This approach will allow professionals to understand the true demands of business and learn why certain skills are so vital in the competitive business environment.

Having a diverse range of skills allows professionals to take on anything the world of business throws at them and helps them to become more innovative and creative. With this in mind Platform Promotions have shared the top 13 skills they believe are most important today in business.

Being articulate

Being able to articulate what they are thinking clearly is key to business success. Not only will it help drum up support for their ideas, it will also help business professionals discuss their ideas with others and gain honest and helpful feedback.

Modelling

Modelling is the process of exploring what experts in the field have done and working out how this can be emulated. This is important as it helps professionals to map out the road ahead of them.

Self-Discipline

The only thing stopping professionals from achieving their goals is themselves. Self-discipline helps professionals to make their own rules and get what they want.

Recognising a lack of Knowledge

No one knows everything. Recognising and accepting the gaps in their knowledge helps professionals to seek out necessary help and progress faster.

Ability to move on

There are too many uncontrollable factors in the world, however worrying about these factors won't help. Successful professionals must be able to move on.

Charisma

Charismatic people help others to feel good about themselves, which can be a big bonus in business and a vital leadership trait.

Empathy

Empathy is key to building meaningful relationships and understanding that everyone has their own personal battles can help professionals to build trust among their peers.

Thinking differently

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Being unique and having a different perspective is so vital in today's competitive marketplace and can be a huge selling point for business professionals.

Finding Opportunities

Barriers and challenges don't have to mark the end. Being able to transform a barrier into an opportunity and maintaining a positive attitude can mark the difference between success and failure.

Making people smile

This skill will help professionals handle almost any situation.

Conflict management

Professionals should always listen to others when engaged in discussion, rather than spending time thinking about their next move as this will help to resolve conflicts quicker.

Confrontation

Not confronting an issue will cause it to grow and encourage negative thinking. Tackling them quickly head on is central to successful business.

Reading

Reading and absorbing information quickly is important in business. Reading is a rare skill as it can actually create and nurture other skills therefore professionals should always strive to make time for it.

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Company Contact:

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Platform Promotions

T. 222-555-6666

 $\hbox{E. } \underline{info@platformpromotions.co.uk}$

W. https://www.platformpromotions.co.uk/

Additional Contact(s):

Paul Burgin

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