

## The TCM Group Announces Expansion Plans Including Franchise Agreements in Sussex, Kent, Surrey and Nottinghamshire

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- UK mediation company announces exciting plans for expansion.
- Several British counties to benefit from local dispute resolution centres.

The TCM Group, a leading conflict management, leadership development and resolution consultancy founded in 2001, announces expansion plans for expansion across Kent, Surrey, Sussex and Nottinghamshire.

The TCM Group has signed a franchise agreement with Ken Bamford in Nottinghamshire as well as Andrew Gent and Linda Thomas in Kent, Surrey and Sussex. They will be bringing conflict management and mediation skills into the spotlight over the coming months across these four English counties.

A statement from Ken Bamford (Nottinghamshire franchisee) expressed his passion and excitement for TCM and the franchise opportunity; *"I have known David Liddle for a number of years and we share common ethics and a passion for Mediation and ADR. I have watched TCM go from strength to strength over the past decade, so when the opportunity presented itself to play an integral part in shaping the future of TCM, it really was a no brainer"*.

In addition, The TCM Group are looking to further the expansion by adding another ten franchises over the next two years. The areas for TCM's planned expansion includes Wales, Ireland, Scotland, all of the English Counties as well as internationally.

The new franchisees will be fully trained to provide the world-class mediation training and dispute resolution consultancy that has made TCM the market leaders. These first franchisees were selected after reviewing many options over the last 18 months and are consistent with the company's desire to provide world-class resolution services.

Andrew Gent and Linda Thomas (Kent, Surrey and Sussex franchisees) added; *"joining the TCM family as one of the early adopting franchisees presents a wonderful opportunity for us in so many ways. David has developed an outstanding product and brand, establishing a reputation for the highest quality, supported by a strong and friendly team."*

*Whilst the decision to join TCM was carefully considered, it was not overly difficult. Our careers have been in corporate public sector businesses and this franchise represents a real turning point in our professional and personal lives.*

*The prospect of working together to grow our company, under the umbrella of TCM, delivering first class products and services is an exciting challenge which we look forward to with great anticipation".*

The company continues to be the go-to provider for blue-chip organisations for conflict management and dispute resolution;

*"These are the next steps in building TCM into a great and enduring worldwide brand. We have built the organisation and partnerships with quality and care, and I look forward to continuing the journey."*

*We have spent the last 16 years carefully developing a successful and repeatable organisational model, and we are now ready to begin expanding the business and the brand," said David Liddle, CEO and Founder of TCM. "We will continue to look for partners that can help us expand into new markets in a way that upholds the strengths and standards of TCM's brand."*

### Benefits of expansion:

1. TCM will be able to develop local relationships and better understand the need of local businesses and organisations
2. Local organisations will benefit from having access to specialist adviser based in their region - someone that they can build a lasting relationship with
3. Local organisations will be encouraged to network with each other to share best practice in all areas of dispute resolution, mediation and conflict management. The need for these approaches

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has never been greater as we prepare for our exit from the EU and a potential breakup of the United Kingdom.

With plans for continued revenue and profit growth, The TCM Group is looking for interested franchisees and business partners with training experience to bring TCM across the UK and beyond. To enquire regarding business opportunities please visit [thetcmgroup.com/tcm-franchise](http://thetcmgroup.com/tcm-franchise).

## **About The TCM Group**

Founded by David Liddle in 2001. TCM have now worked in partnership with over 4500 organisations to create a service that suits the individual needs of each organisation. Our client list is extensive and includes household names including Marks and Spencer, Royal Mail, Topshop, Topman, BT, Network Rail, EDF Energy, National Express, the Metropolitan Police, London Ambulance Service, The Home Office, DWP and many, many more. The most common thing that our clients tell us we do right is our partnership approach whereby no request is deemed too hard or too small.

With an expert team, extensive experience and unrivalled depth of knowledge, we are widely regarded as the UK's leading provider of business, employment and workplace resolution services. Our proudest accolade is the outstanding feedback that we receive from our partners.

We are driven by our values. We believe that when organisations are focused on developing employee relations and leadership skills, they and their teams are more effective, productive and efficient.

Our vision is for our society to embrace a form of justice which promotes dialogue and collaboration. A system of justice which offers a real and meaningful alternative to traditional, and inherently adversarial dispute resolution procedures. We call this 'Collaborative Justice'.

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