

# The Infinigate Group announces strategic investment in Wavelink

Friday 5 July, 2024

*The investment supports the growth plans of both organisations, delivering geographical expansion for Infinigate.*

Melbourne, Australia/Rotkreuz, Switzerland, 5 July 2024 – the Infinigate Group, the leading technology platform and trusted advisor in cybersecurity, cloud and network infrastructure, has made a strategic investment in Wavelink, a fast-growing IT distributor specialising in cybersecurity and mobility, with strong credentials in the Australian market. The investment provides Infinigate with a solid entry into the Australia and New Zealand (ANZ) market, as part of the company's global expansion.

The agreement was sealed on 4 July, with immediate effect.

The partnership between Infinigate and Wavelink is designed to fuel both organisations' growth plans. Infinigate gains a majority stake in Wavelink, who will continue to operate autonomously with the existing management team, retaining a significant share of the business.

Wavelink continues to operate under the Wavelink brand, which has built significant trust and recognition in Australia, adding the "an Infinigate Group company" tagline, leveraging the power of the Infinigate brand. Ilan Rubin will continue to head operations in ANZ. Within the group structure, Ilan will report into Mahmoud Nimer, President MEA and APAC at the Infinigate Group, and co-founder of Starlink.

Founded in 1998, Wavelink is headquartered in Melbourne, with 55 staff nationally and has a portfolio of security and mobility vendors that offer partners complete solutions. Wavelink's DNA is centred on delivering vendors and partners technology expertise, local market knowledge, comprehensive enablement, support programmes and a range of industry-leading services. Wavelink has experienced a period of sustained double-digit growth over the last five years and is now ready to build on its strong foundations to boost its development.

Klaus Schlichtherle, CEO of the Infinigate Group commented: "The strategic investment in Wavelink opens up a door into a new important market for Infinigate, beyond EMEA, in line with our global expansion plan. Our ethos and business approach are a perfect match. Together, we can boost our shared growth, through our complementary portfolio of solutions and combined knowledge and skills, thanks to a stronger and wider employee base."

Ilan Rubin, CEO of Wavelink, said: "Infinigate's investment enables us to accelerate Wavelink's growth trajectory. It is the result of careful and considered joint planning by Infinigate and Wavelink over a two-year period, to create a framework that will ensure sustainable, long-term success to both organisations. The strong strategic alignment of the two organisations, in terms of both culture and offerings, is a solid base for future success. Accelerating growth has been top of mind for Wavelink, with our people as our core asset. This development offers our local team new opportunities across multiple areas over an extended, multinational organisation."

Wavelink will drive local operations in Australia, ensuring business continuity for both customers and employees, with the added benefit of Infinigate's financial muscle, programmes, platforms and systems, and their extensive resources and experience to elevate its existing go-to-market offerings and support its planned expansion into the New Zealand market.

## About the Infinigate Group

The Infinigate Group, the leading technology platform and trusted advisor in Cybersecurity, Cloud & Network Infrastructure covers over 100 countries. In the 2023-2024 financial year the Infinigate Group revenue reached 2.3B€. Our focus and deep technical expertise on cybersecurity, secure networks and secure cloud for SMB and enterprise set us apart. Our 1,300 employees provide locally tailored services complementing a robust central supply chain, sparking growth for our partners, MSSPs and vendors.

In 2022, [Starlink](#), Vuzion (now [Infinigate Cloud](#)) and [Nuvias](#) became part of the Infinigate Group.

For additional information please visit [www.infinigate.com](http://www.infinigate.com)

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## About Wavelink

Founded in 1998, Wavelink specialises in providing leading-edge enterprise solutions to the channel. Wavelink distributes a range of products from Alcatel-Lucent Enterprise, Fortinet, Imprivata, Kontakt.io, Mobicall, Olinqua, Orca Security, SOTI, Scandit, Spectralink, and Stryker.

For additional information please visit [www.wavelink.com.au](http://www.wavelink.com.au)

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