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# Sustainable Style: A Guide to Pre-Loved Fashion Platforms

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The second-hand fashion scene is booming, with the UK's pre-loved revolution <u>set to grow by 67% by</u> 2026, as more people embrace buying and selling pre-loved items with pocket and planet in mind.

But while demand is rising, there are still barriers to selling when it comes to selling their own second-hand items, often making the process frustrating and time consuming. New Research from <u>Loopi</u> reveals that:

- **40%** of people don't sell because they're too busy, with with many platforms taking too long to upload one item because images, descriptions and tags are required, back-and-forth haggling and last-minute buyer dropouts
- Over a third (36%), are confused over which platform to use to sell their second hand goods
- · 22% worry about scams and that the effort vs reward and risk isn't worth it

New platform <u>Loopi</u> is removing some of these barriers as they buy your second hand clothing off you and sell it on themselves. It simplifies the process through eliminating the hassle of uploading images, writing descriptions and back and forth conversations with potential buyers.

More information on the comparisons between platforms below:

| Feature                      | Loopi  | Vinted   | <u>Depop</u>  | <u>Facebook</u><br><u>Marketplace</u>   |
|------------------------------|--|--|---|---|
| Time to list                 | Roughly 10 seconds<br>- no photos,<br>descriptions, or<br>pricing needed.<br>Sellers enter the<br>gender, category,<br>and brand of each<br>item and receive an<br>instant offer.  | minute, up to 2<br>days.<br>Whilst some listings<br>can be up in a<br>minute, others can<br>take 1-2 days due to | 5-10 minutes to<br>upload an item                                     | 5 minutes - 1 hour<br>depending on how<br>long the FB checks<br>take once submitted |
| Time to sell                 | Instant oner.<br>Immediate. Loopi<br>will make an instant<br>offer for your<br>pre-loved clothing,<br>with payouts being<br>made within 48<br>hours of the item<br>authentication. |  |   | Anywhere from a<br>single day to several<br>months— often never<br>selling at all   |
| Photo Upload<br>Descriptions | No image required<br>No description  |  | Own image required<br>Description required                            |   |
|                              | required   |  |   | required  |
| Pricing & negotiation        | No haggling - prices<br>are set by Loopi and<br>you choose to<br>accept or reject their<br>offer before sending<br>them the item   | I haggle, including<br>offering under<br>asking price  | Buyers tend to<br>haggle, including<br>offering under<br>asking price | Back and forth with<br>buyers and no<br>verification of who<br>you are talking to   |
| Packaging & shipping         | Loopi provides a<br>label for you to print<br>and you organise   | Vinted provides a<br>label for you to print.<br>You organise your  | Depop provides a<br>label for you to print.<br>You organise your      | Facebook leaves it<br>up to the seller. You<br>need to research                     |

#### Related Sectors:

Retail & Fashion ::

#### Related Keywords:

Fashion :: Second Hand :: Selling :: Re-Selling :: Clothes ::

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|   | your own<br>packaging.<br>You can also sell<br>and send multiple<br>items at once on<br>Loopi, saving<br>multiple trips to the<br>post office.  | own packaging  | own packaging  | and book your own<br>postage and supply<br>the packaging or ask<br>someone to collect<br>in person.           |  |  |
| What you can sell                                       | You can't upload<br>just anything to<br>Loopi— they accept<br>items from a curated<br>list of over 500<br>brands, designer  |  | Sellers can upload<br>and attempt to sell<br>any brand in their<br>wardrobe. | Sellers can upload<br>and attempt to sell<br>any brand in their<br>wardrobe.                                  |  |  |
| Money / sale<br>potential                               | demand and the<br>convenience they<br>offer.<br>Average price of a<br>non- designer item<br>£6. (Example brands<br>include Nike and<br>Levis)<br>Average price of a<br>designer item £19.<br>(Example brands  | your own prices, you<br>have the potential to<br>tearn more for your<br>items - though sales<br>aren't guaranteed.<br>Average price of an<br>item £5 - £10 | your own prices, you<br>have the potential to<br>earn more for your          | items - though sales aren't guaranteed.   |  |  |
| Scam risk   | include Ralph<br>Lauren and<br>Zimmerman)<br>You sell directly to<br>Loopi and receive<br>your money, before<br>they sell on to other<br>buyers via their<br>website so there is<br>no risk of being<br>scammed and the<br>Trust Pilot rating is<br>4.6 | the cracks, with<br>sellers often<br>reporting that buyers<br>have accused them  | spocket<br>Trust pilot rating: 1.5   | transactions carry<br>risk.<br>Trust pilot rating: 1.2  |  |  |
| Communication /<br>being ghosted<br>Visit www.loopi.com | You get an instant<br>offer for your clothes<br>and a digital postage<br>label so no risk of<br>being ghosted<br>to find out more.  |  | Often buyers and<br>sellers disappear<br>mid-chat and<br>negotiations        | In person<br>collections,<br>especially, can be<br>unpredictable, and<br>last-minute dropouts<br>are frequent |  |  |
| Visit www.loopi.com to find out more.                   |   |  |  |   |  |  |

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