

# SecurEnvoy and BlueZone Cyber Solutions forge strategic partnership to strengthen digital security offering for businesses worldwide

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[SecurEnvoy](#), a leading provider of Zero Trust Access solutions, is thrilled to announce a new strategic partnership with [BlueZone Cyber Solutions](#). BlueZone, a cutting-edge cyber security organisation based in Texas, USA, is the latest organisation to be set up as a *managed service provider (MSP)* for the [SecurEnvoy Access Management solution](#).

This collaboration marks a significant milestone in the cybersecurity space, combining SecurEnvoy's expertise in Zero Trust Access Management with BlueZone's forward-thinking and multi-layered cybersecurity services. The new partnership sees a shared commitment to safeguarding businesses' digital assets, people, data and infrastructure, prioritising security across a wide range of industries. Together, SecurEnvoy and BlueZone are perfectly positioned to deliver agile and responsive services tailored to meet the evolving needs of modern businesses regardless of size and complexity.

Earning acclaim for its innovative cyber security and insurance solutions, BlueZone Cyber Solutions empowers businesses to operate securely in an increasingly challenging digital landscape. By integrating SecurEnvoy's focus on zero trust access and authentication, the partnership reinforces the commitment to secure access management - a huge step forward in modern cyber security.

## A flexible approach to management of cyber security threats and protection of business-critical data and assets

With businesses around the world, from SMEs to global brands facing increasing volumes of security threats and data breaches, IT departments are feeling the strain. Users need simple and secure access to applications, wherever they are working and on any device. However, sensitive business data and critical assets need to be protected from unauthorised access while also meeting compliance requirements.

SecurEnvoy and BlueZone Cyber Solutions are renowned for their flexible approach and ease of implementation both on premise and in the cloud, with multiple security solutions tailored to individual businesses and industries. With increasing regulatory demands in industries such as healthcare, finance and the Government, fully integrated and compliant solutions are critical; something both businesses are inherently aware of and experienced in.

Shawn M Mininger, CTO of BlueZone Cyber Solutions, expressed enthusiasm about the partnership, stating,

"We're excited to partner with SecurEnvoy as our vendor of choice for Access Management. Their easy-to-work-with attitude and flexible approach perfectly align with our commitment to delivering tailored solutions to our clients.

Their robust technical support ensures that we can confidently address any challenge. SecurEnvoy stands out as one of the few Enterprise solutions that seamlessly scales down to meet the needs of SMBs, ensuring that all our clients receive top-notch security solutions regardless of their size." continued Shawn.

Speaking of his appreciation for the collaboration Adam Bruce, Chief Revenue Officer of SecurEnvoy commented,

"It's truly an honour to collaborate with Shawn, Jay, and the exceptional team at BlueZone Cyber Solutions. We're immensely proud that they've chosen SecurEnvoy to play a pivotal role in their innovative and distinctive managed cybersecurity offering."

## A partnership built on a 'Zero Trust' approach for business security

SecurEnvoy and BlueZone are perfectly aligned and positioned to meet the security needs of businesses across various industries, offering a comprehensive suite of cyber security solutions tailored to address the complexities of the modern digital landscape.

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With a shared vision for delivering excellence in digital security for all businesses, this new partnership signifies a commitment to driving innovation and safeguarding businesses against evolving cyber threats, allowing them to operate securely with confidence now and in the future.

## **About SecurEnvoy**

SecurEnvoy provides a cyber security solution which delivers verifiable trust and data protection to organisations worldwide. The SecurEnvoy Zero Trust Access solution delivers a unique combination of trusted access management and data protection giving you the power to identify, control and protect any user, any data, on any device, wherever the location.

A true innovator, SecurEnvoy has been at the forefront of secure access management for two decades, with thousands of customers worldwide and a strong team of technical experts providing outstanding innovation and support. In 2003, SecurEnvoy brought the first-ever tokenless two-factor authentication product to market and continue to innovate and lead today with their Zero Trust Access solution comprising of advanced authentication and rapid, automated data discovery.

## **About BlueZone Cyber Solutions**

BlueZone Cyber Solutions understands the paramount importance of cybersecurity for small business. BlueZone tailors cybersecurity and insurance solutions to meet the unique challenges of each industry. Recognising that there's no one-size-fits-all solution, BlueZone focus on specific needs to protect businesses, manage risks, and allow organisations to concentrate on growth and innovation.

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