Roland Berger posts record revenue in a more demanding market environment

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- 2025 marks the strongest year in the firm's history (> €1bn revenue)
- Growth across all core regions: EMEA +0.4%, Asia +19%, Americas +11%
- Targeted acquisitions strengthen presence in key growth segments

London – Global strategy consultancy Roland Berger generated revenues of €1.01bn in 2025, making it the most successful year in the firm's history. The company grew by around 4% globally, with the UK achieving above-average growth, alongside Asia at 19% and the Americas at 11%, as the strongest growth regions.

The result was achieved in a more demanding market environment, with clients placing greater emphasis on efficiency and measurable outcomes. Growth was driven by projects focused on integrating AI solutions, digitising processes, and optimising supply chains.

Michael Knott, Managing Partner at Roland Berger London, said: *"The consulting market is entering a more exacting phase, where business outcomes matter more than ever. Our growth reflects a clear shift in client priorities: where Roland Berger provides not just proprietary data-driven insights but also, increasingly, transformation-based value delivery."*

Expansion of the global network

Roland Berger further expanded its international footprint in 2025 and is now present on all continents following the opening of its office in Sydney, Australia. Its US presence was strengthened with a fifth office in Houston, strategically located in a global hub for the energy and chemicals industries.

Through targeted acquisitions, the firm has also expanded its capabilities in selected specialist segments. The newly established entity "Ralf Schmitz CRO Management" has been deploying experienced Chief Restructuring Officers (CROs) to companies since November 2025 to lead complex restructuring programmes.

With the acquisition of the battery-focused consulting team from ALEXEC Consulting, Roland Berger has strengthened its position in a sector that is becoming increasingly critical to the global industrial landscape.

The 2024 acquisition of the UK-headquartered Amane Advisors – a strategy consulting firm specialized in water utilities and the associated ecosystem – was successfully integrated and globally scaled in 2025.

Focus on profitability and data-driven transformation in 2026

For 2026, Roland Berger expects market conditions to remain challenging and will focus on profitability and sustainable development. At the same time, the firm continues to invest in strengthening its AI and data capabilities to better support clients in harnessing differentiated insight to deliver sustainable value creation for our clients.

With its investment in the startup CNTR, founded by serial entrepreneur Jonas Andrulis, Roland Berger is also taking an active role in shaping the next phase of the global AI transformation. CNTR develops a new form of collaborative AI for industrial applications.

About Roland Berger

Roland Berger is the only leading global strategy consultancy of European origin. The firm combines deep industry expertise with broad experience across core management functions and transformation programs. Founded in 1967 and headquartered in Munich, Roland Berger supports companies worldwide in shaping and executing complex transformations – from strategic repositioning and performance improvement to the development and application of data-driven, AI-enabled solutions. The firm is committed to embedding sustainability across all its projects. In 2025, Roland Berger generated revenues of over EUR 1 billion.

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