

# Restaurants eating into the nation’s high streets: just a quarter of premises occupied by retailers

Thursday 8 August, 2019

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- Retail outlets are increasingly being replaced by restaurants and takeaways on high streets across England and Wales
- More than a third of change of use applications made to local authority planning offices in the last year were to convert retail premises into restaurants or takeaways
- Over the past five years high street businesses have been closing at a rate of four every day
- Retail outlets now account for just a quarter of high street premises as many businesses go online

New research from Direct Line for Business<sup>1</sup> reveals the radically changing face of high streets in England and Wales, with shops increasingly being converted into restaurants or takeaways.

In 2018/19 two thirds (61 per cent) of all change of use applications made to local authority planning departments were to change the use of shops, Class A1 (retail outlets), to another type of business. More than a third (34 per cent) of all change of use applications submitted to councils in the last financial year were to convert a shop into either a restaurant or café (25 per cent) or a takeaway (nine per cent).

Despite the difficulties suffered by many high profile restaurant chains in recent months, demand remains high for these premises. Analysing change of use applications for all types of business premises in 2018/19 revealed almost half of requests were made to convert the building for use as a restaurant or café (Class A3, 34 per cent), or a hot food takeaway (Class A5, 14 per cent). Eleven per cent of applications were to create drinking establishments such as pubs or wine bars (Class A4) and six per cent were for financial and professional services businesses (Class A2). The remaining 17 per cent of applications were for premises not included within other classifications, such as betting offices, payday loan shops or taxi businesses.

**Table one: Change of Use applications by local councils across England and Wales, 2018/19**

Business class	Share of conversions from class	Share of conversions to class
A1: Shops	61%	18%
A2: Financial and professional services	13%	6%
A3: Restaurants and cafes	10%	34%
A4: Drinking establishments	4%	11%
A5: Hot food takeaways	2%	14%
Other	11%	17%

Source: Direct Line for Business 2019

## Regional findings:

London, home to approximately 1,200 high streets<sup>2</sup> saw the highest number of applications for the change of use of business premises. Over the past three financial years, almost a third (29 per cent) of Class A Town and Country Planning Order applications across England and Wales came from London. The West Midlands, with 600 high streets, was second with 12 per cent of applications and the South West, with 590 high streets, was third with 11 per cent of applications. The majority of all applications across England and Wales were successful in 2018/19, with 85 per cent being approved. However, the success rates in the East of England (80 per cent) and London (82 per cent) were lower than the national average.

**Jemma Holloway, Retail Product Manager, Direct Line for Business, said:** “With the internet making it so easy to run a successful business without the traditional overheads of a bricks and mortar business, it’s no surprise to see a decline in the number of physical shops on our high streets. Shops are disappearing at an alarming rate, and with more than 10 million people living just a short walk away from a local high street, it is important for the estimated 100,000 shops that remain operating in these locations that people take advantage of them to stop them dying out.”

Across Britain there were around 7,000 high streets in 2017, which are home to more than 404,000 businesses<sup>2</sup>, five year prior to this there were 412,000 as four shops closed every day. Retail outlets

account for just a quarter (25 per cent) of businesses on the high street now, experiencing a decline in every region outside London and the North West over the past five years. Meanwhile, the number of non-high street businesses has rocketed over the same timeframe, rising from 2.45 million to 2.61 million, which is an increase of 156,000, or six per cent. This is the equivalent of 86 new businesses every day.

To help support the high street, Direct Line for Business has partnered with Enterprise Nation, Amazon and Square on the launch of [Clicks and Mortar](#), a series of high street pop-up shops, opening across the UK, giving hundreds of small online retailers the opportunity to expand their footprint and reach customers on the high street for the first time. The initiative not only helps online businesses to grow and test physical retail, it also supports the high street retail sector by filling empty shops and driving footfall. Clicks and Mortar, saw its first shop open in Manchester in June and the second pop-up shop has just launched in the St David's Centre in central Cardiff.=

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