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# Phoenix Premier Acquisitions reveals the 5 ways entrepreneurs see life differently

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Sales and marketing firm <u>Phoenix Premier Acquisitions</u> have revealed the five ways that entrepreneurs see life differently and why entrepreneurship, for many, is more than just a career choice.

About Phoenix Premier Acquisitions: <u>http://www.phoenixpremieracquisitions.co.uk</u>

Phoenix Premier Acquisitions believes that entrepreneurship is more than just a career choice. "It's a way of life," says the firm. "It consumes your personal life as well as your professional one, it typically changes you as a human being." Phoenix Premier Acquisitions believe that entrepreneurs learn a lot and their attitude to situations can change. Entrepreneurs approach problem solving differently, they learn new skills and become familiar with new industries and markets. The firm also points out that entrepreneurs will undergo a personality change – for better or worse. But most importantly, the firm say, "throughout your course as an entrepreneur, your perspective on life will undergo a dramatic shift."

Phoenix Premier Acquisitions has revealed the five ways in which entrepreneurs see life differently:

#### Everything becomes subject to evaluation

Entrepreneurs are business commanders. They're responsible for overseeing everything, from operations to management to accounting to sales and marketing. As a result, entrepreneurs learn to see things from a high-level perspective, and become adept at make flash judgements and fast evaluations in demanding circumstances. Entrepreneurs are forced to evaluate everything including the strength of their financial models, the productivity of their team and the feasibility of their latest deadline projections. As a result of this, entrepreneurs tend to start evaluating everything else in their life, even little things such as what restaurant to eat at or the strengths and weaknesses of a movie.

#### **Decisions seem less consequential**

Everyone makes dozens of decisions a day, ranging from what colour socks to wear to whether or not to move to a new place. But, as an entrepreneur, Phoenix Premier Acquisitions believes that you will make even more decisions. Most of these will seem more significant than 'ordinary' decisions, yet you will come to realise that bad decisions can sometimes yield decent results and good decisions don't guarantee victory. However, after months of running a business an entrepreneur is no longer intimidated by the potential fallout of a bad decision; instead they make the best decision they can as quickly as they can and move on.

#### Problems are less intimidating

In start-ups, problems seem to arise out of nowhere. Every day, there's at least one new fire that needs putting out and at least one major change that no one saw coming. As an entrepreneur, you will become better at handling these problems, points out Phoenix Premier Acquisitions. This also means that all the other problems in life will become less intimidating too. Rather than seeing them as disasters, entrepreneurs see them as simple puzzles that are unavoidable and demand to be solved.

#### People become more important

"Entrepreneurship helps you see the importance of other people in your life," says Phoenix Premier Acquisitions. Family and friends are always there to support you during your most stressful times. Investors and mentors will help guide you to making the right decisions. Partners and teammates will help you see your vision through to success. Your clients will make or break your business. Human relationships dictate your success, and as such, entrepreneurs learn to value them more.

#### Ideas are no longer fleeting

The majority of ordinary people come up with at least half a dozen ideas in a day. However, regardless of how big or small, good or bad the majority of these ideas are released, never to be thought of again. Entrepreneurs tend to see the value of ideas, even if they are bad they can be worked on. Even ideas that never manifest in reality can be learned from if they are properly explored. Entrepreneurs never let go of ideas immediately – they hold onto each one and explore it. Similarly, they are more willing to explore the ideas of others.

Phoenix Premier Acquisitions is an <u>outsourced sales and marketing</u> firm based in Southampton. The firm designs personalised campaigns on behalf of their clients in order to increase their customer acquisition,

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