

Panoptics Now an Enterprise Partner in the VMware Partner Network

Thursday 6 September, 2018

6th September 2018 — [Panoptics](#) today announced that it has become an Enterprise partner in the VMware Partner Network. This achievement demonstrates Panoptics' continued efforts in becoming an expert in [VMware virtualisation](#) and cloud solutions. Further, Panoptics has taken the necessary steps to ensure that both pre-sales and delivery technical engineers have met the level of expertise required to be an Enterprise-level partner.

Panoptics Sales Director, Ross Holliday comments "This recognition means a lot to us as a business. We strive to deliver innovative solutions each and every day for our customers and work hard to build upon our existing expertise in a way that translates to real world benefits for the businesses we serve. The VMware Enterprise Partner status confirms this commitment and illustrates the virtualisation expertise we can offer to every business we support. We very much look forward to working closely with VMware into the future"

As an Enterprise-level partner, VMware recognises Panoptics as a go-to solution provider that can deliver comprehensive VMware solutions and services to customers on the journey to cloud computing. Enterprise-level partners are among the most qualified partners in the [VMware Partner Network](#) and with this distinction, Panoptics has demonstrated a broad range of expertise and the ability to best serve their customers' needs in datacentre, cloud and end-user computing solutions.

Piers Tildesley of VMware distributor Arrow ECS comments "With the recognition of VMware Enterprise Partner, Panoptics can now extend the solutions delivered to our virtualisation customers and help every business benefit from infrastructure virtualisation solutions based on VMware technology at a reduced cost and delivered by recognised VMware solution experts."

In-house vSAN Environment

In addition to the recent Enterprise partner accreditation, Panoptics can also now offer a hosted hyper-converged platform built on their own in-house vSAN environment, stretched over an ultra-low latency resilient WAN between geographically diverse Datacentres. Building on their extensive experience of virtualisation and team of VCP and VCAP consultants, Panoptics vSAN platform has been designed to provide easy, cost effective access to a range of hyper-converged solutions.

About Panoptics

[Panoptics](#) is an innovative IT Service provider focussed on simplifying complexity. Founded with a defining principle to deliver IT services and solutions with a difference, their comprehensive offering covers the complete spectrum of IT support requirements including [Managed Services](#), Supply Services, [Datacentres & Connectivity](#).

With a commitment to building a better IT future whilst providing an unparalleled customer experience, they provide robust, pioneering IT solutions to a broad client base across diverse industry sectors, including many SMB's through to internationally recognisable brands.

Legal Trademark Notice

VMware is a registered trademark of VMware, Inc. in the United States and other jurisdictions. The use of the term "partner" or "partnership" does not imply a legal partnership relationship between VMware and any other company.

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[\[BS1\]](#) Arrow comment added

[\[MR2\]](#) Embellished a little here

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