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# Pacey Promotions Reveal the Foundations of Epic Success

#### Tuesday 25 October, 2016

Success isn't easy; however, with the right support and guidance, it can be easier. After discussions with their contractors, <u>Pacey Promotions</u> have revealed the foundations people must develop if they want to reach significant success.

Manchester based Pacey Promotions, a dynamic sales and event marketing firm work predominantly with young and ambitious professionals. The majority of the company's workforce have their eyes set firmly on entrepreneurship and as such, Pacey Promotions focus a lot on sharing their skills and business knowledge so that these individuals can look forward to a bright and prosperous future.

About Pacey Promotions: http://paceypromotions.co.uk/about-us/

In recent discussions with their workforce, Pacey Promotions has been addressing the importance of laying strong foundations when striving for professional success. Just like a building needs solid foundations to stand the test of time, success requires a firm base of knowledge and skill if a person is to achieve sustainable, long-lasting success. Below, Pacey Promotions have outlined the ten essential foundations of success created by Jim Rohn, and revealed how they must be applied within the sales and marketing industry.

#### Philosophy

Understanding the meaning behind what they are doing is a simple shift that changes everything for an aspiring entrepreneur. It creates passion and purpose.

#### Attitude

Attitude requires a person to create a new perspective so that they can utilise this passion and purpose. In the fast-paced, competitive sales and marketing industry, attitude is what helps a person overcome challenges, and maintain a positive, can-do attitude.

#### Goals

Goals are imperative to achievement and create a clear map towards success. Pacey Promotions encourage their young workforce to set personal, professional goals regularly to ensure they are always moving forward.

#### Leadership

People don't have to be in a position of power to lead, as long as a person is inspiring others, they are leading.

#### Lifestyle

Success depends on creating a life full of possibilities and recognising opportunities. Pacey Promotions have built a culture focused possibilities and encourage their workforce to make the most of each opportunity.

#### Communication

All successful entrepreneurs share excellent communication skills and can relate to others with accuracy and sincerity.

#### Influence

Successful people are masters of influence and can create solutions and spread positivity through their actions and ideas.

#### Abundance

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A critical foundation for success is the ability to create a life of financial freedom and become independent. Pacey Promotions put their workforce in control of their own success, allowing them to choose their own paths.

### Productivity

Success depends on hard work, but it is also important to work smarter not just harder. In sales and marketing, the best results are generated by those who can manage their time and responsibilities effectively.

#### Action

Action is the driver of success; nothing changes unless thoughts are transformed into action. Pacey Promotions encourage their workforce to take risks and learn from their experiences.

Pacey Promotions is an <u>outsourced sales</u> and promotional events company that is known by its clients for delivering consistent quality results through face to face marketing campaigns. Based on their current success, the firm has been asked to represent their clients nationwide by 2018. Pacey Promotions also intends to expand into new international markets, representing clients from different industries.

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