ONQU Automation Welcomes Jim Brown as Sales Director

Friday 6 November, 2020

Jim Brown Joins ONQU as Sales Director

> Previously Oracle Global Alliances Director, ABBYY Strategic Alliances Director for EMEA, Wealth of Oracle, ABBYY and UiPath Automation Experience

Birmingham-London-United Kingdom, November 03 2020 - ONQU Automation a certified partner for ABBYY document intelligence and UiPath Robotic Process Automation (RPA) welcomes Jim Brown as Sales Director to head up the Sales and Partner channel for the delivery of ONQU's rapidly growing Business Automation and Improvement Services.

Stephen Priestnall founder of ONQU celebrated Jim's arrival commenting 'I have known Jim since we worked both worked in the Oracle Partner Channel. I have always enjoyed his company and sharing the occasional warm beer. More recently when he was at ABBYY he was instrumental in getting ONQU successfully onboarded as a certified delivery partner. ABBYY certification was central to our investment and growth plans within the Business Process Automation Sector. As well as his affable personality attributes, he brings a wealth of automation product knowledge from his time at ABBYY and a wide range of close personal connections and relationships I am really looking forward to Jim sharing in our growing success and him joining the ONQU brand and Family.'

Jim commented "I am very excited to be joining ONQU Automation as Sales Director. The rapid advances in Intelligent Automation software from companies such as ABBYY and UiPath means that we now have an opportunity to help clients of all size to dramatically improve their business processes. Steve and the team at ONQU have established great partnerships. I am looking forward to bringing my knowledge of Oracle into the mix in order to produce solutions that are truly compelling."

ONQU Automation delivers value and change to organisations that are facing a range of challenges and operational drivers. These typically include low productivity, compliance, moving to 24/7 operations, accuracy and inter-system operability.

With the maturity of automation products and software such as UiPath RPA and ABBYY Intelligent Document Solutions combining to deliver measurable business benefits and competitive advantage, the Automation sector is one of the fastest-growing markets in the UK and Europe. Innovation is driving change and new discovery tools such as Process Mining enable systems data to be used to identify which processes are failing and what benefits can be realised by automating. Long gone are days of teams of expensive consultants interviewing internal staff and creating 'as-is' and to-be' process maps and costing large fortunes.

ONQU Automation is a specialist delivery partner for Robotic Process Automation (RPA), Process Mining and ABBYY Intelligent Document Solutions. Operating from a Head Office in Birmingham (UK) and with bases in London (UK) for automation and Kerala (India) for managed RPA, Oracle services and support, ONQU delivers a wide range of discovery, consultancy and support services for whatever stage of the automation journey organisations are on.

If you would like more information about ONQU Automation, please call Jim Brown at 07810630750, or email jim@onquautomation.com or visit www.onquautomation.com.

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