

# Mazonai Offers Successful Event Marketing Campaigns to Big Brand Names

Tuesday 17 June, 2014

Mazonai are a leading name in effective event marketing services in the Luton area. After conducting research into exactly how customers respond to different marketing techniques, Mazonai found face to face direct marketing to be the most successful and <a href="https://example.com/honest approach">honest approach</a> to reaching consumers. By communicating with consumers directly, companies can be improving their product or services constantly by acting on consumer feedback as they get it, which in turn builds a loyal and trusting relationship between brand and consumer.

Mazonai help their clients to understand their consumer and teach their knowledge and expertise in the field through working closely to build direct marketing strategies and that are proven to increase productivity.

The company also improve lead generation and brand awareness as per the clients' needs, their business development service teaches sales techniques, promotes a successful business model and encourages sales leads to new start-up businesses as well as the next generation of entrepreneurs.

The firm offers the best direct marketing solutions to its clients by going one-step further and using up to the minute marketing techniques. Mazonai can suggest completely unique strategies and marketing campaigns that will get the results the client is after. Through tracking the success of the clients campaign Mazonai can work out the next step and analyse whether any changes should be made to the clients' approaches.

About Mazonai: http://www.mazonai.com/about-us/

Mazonai guarantees clients results by offering expertise in many specific areas of marketing. The firm can help clients from the outset of product design and can generate a sales pipe line that can help clients gain the best results from their product. They can also secure strong consumer leads that will help promote a client's brand or product without lengthy and expensive marketing campaigns which can sometimes fall flat or go unnoticed. By presenting a client's product through a direct marketing approach, through presentations and public displays a client's product and services are brought straight to the consumer who can learn about the product without any confusing slogans or distractions.

To get the best for their clients, Mazonai provides a highly energetic and motivated sales team to promote the product or services through field sales. The sales team are at the forefront of consumer interaction and use their personal and professional approach to get the best out of a client's product.

Lastly, Mazonai offers a thorough consultancy service, as a way to keep up to date with clients progress and marketing strategies, and to keep a constant eye on where's best to go next in order to get the best possible results.

Through leading by example, Mazonai build strong relationships with clients providing them with a tailor made personal service, in order to get the very best results and open up all channels of communication between brand and consumer for a transparent and honest marketing approach that is proven to get results when compared to competing marketing strategies.

#### Media:



# Related Sectors:

Business & Finance :: Media & Marketing ::

# Related Keywords:

?Mazonai :: Event Marketing :: Campaigns :: Big Brands :: Luton :: Relationship :: Consumer ::

### Scan Me:



<u>Distributed By Pressat</u> page 1/2



# **Company Contact:**

-

### **MAZONAI**

T. 07926 763577

E. info@mazonai.com

W. https://www.mazonai.com

# Additional Contact(s):

Ausra Mazonaite

## View Online

#### **Additional Assets:**

Newsroom: Visit our Newsroom for all the latest stories:

https://www.mazonai.pressat.co.uk

<u>Distributed By Pressat</u> page 2 / 2