

## Logicalis Acquires A Microsoft Services Partner In Germany To Enhance Its Hybrid Cloud Offering.

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**London, 3rd September 2019** - Logicalis, an international IT solutions and managed services provider, has acquired Orange Networks, a Microsoft services business focused on Microsoft cloud and managed services, with Germany wide presence including Hamburg, Munich, Offenbach and Düsseldorf. This acquisition advances Logicalis Germany to Microsoft Gold Certified Partner status and enhances its hybrid cloud offering.

Orange Networks was founded in 2004 with its headquarters in Hamburg. With its strategic and technical expertise in Microsoft cloud technologies and innovation, the company supports its customers' digitisation projects by providing a broad offering of consulting services, development, deployment, and managed services across the Microsoft portfolio. Its approximate revenues are €5 million.

The Orange Networks brand is well established in the Azure services market place in Germany and its offerings, combined with Logicalis Germany's service portfolio, are highly complementary. Orange's skill sets in the cloud space provide additional expertise and experience that will prove valuable to Logicalis' existing client base.

Mark Rogers, Logicalis Group CEO, comments: 'As Architects of Change, we embrace and shape change to improve our customers' competitiveness and efficiency. With these new offerings and digital solutions, we can help transform our customers' business by bringing together their vision with our industry knowledge and unique capabilities to deliver Azure-based digital transformation and integration services.

This acquisition increases significantly our geographical presence and capability to support our expanding customer base in this strategic market. Logicalis is now enabled to deliver more comprehensive cloud and managed services to the clients based in Germany and other parts of Europe'.

### About Logicalis

Logicalis is an international multi-skilled solution provider providing digital enablement services to help customers harness digital technology and innovative services to deliver powerful business outcomes.

Our customers span industries and geographical regions; and our focus is to engage in the dynamics of our customers' vertical markets; including financial services, TMT (telecommunications, media and technology), education, healthcare, retail, government, manufacturing and professional services, and apply the skills of our 6,500 employees in modernising key digital pillars; data centre and cloud services, security and network infrastructure, workspace communications and collaboration, data and information strategies, and IT operation modernisation.

We are the advocates for our customers for some of the world's leading technology companies including Cisco, HPE, IBM, CA Technologies, NetApp, Microsoft, Oracle, VMware and ServiceNow.

The Logicalis Group has annualised revenues of \$1.7 billion, from operations in Europe, North America, Latin America, Asia Pacific and Africa. It is a division of Datatec Limited, listed on the Johannesburg Stock Exchange, with revenues of over \$4.3 billion.

For more information, visit <https://www.logicalis.com/>

Press Contact:  
Anna Fazakerley

Champion Communications Ltd  
+44 (0)207 030 3818  
[Logicalis@championcomms.com](mailto:Logicalis@championcomms.com)

## Company Contact:

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