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Live Innovations reveal their 4-step guide to achieving epic results

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Successful people are where they are today as a result of their habits, and London-based event marketing firm <u>Live Innovations</u> believes that habits determines 95% of actual behaviour.

Developing the good habits required to achieve epic results takes a lot of effort. Indeed, Live Innovations, Managing Director, Tom Harris, argues that you can't be truly great at anything unless you put in an incredible amount of focused effort. Scratch the surface of any person with great or rare skills and they'll have worked thousands of hours to put in the effort required to develop those skills. All highly successful people also manage to align their goals to the their vision, and they know exactly what they want, have written plans to accomplish it, and review and work according to these plans every single day.

About Live Innovations: http://liveinnovations.co.uk/company-info-2/

Live Innovations understands the importance of developing good habits in entrepreneurship, and the firm runs a Business Development Program that is aimed at developing aspiring entrepreneurs. The program consists of training workshops and developing good habits that aim to develop both entrepreneurial and personal skills including sales techniques, leadership skills, decision making, choosing the right people to work with, public speaking, financing and much more. This program is designed to grow candidates and progress them quickly through the company from sales rep to leadership, with the potential to start their own business.

With this in mind, the firm has revealed their 4-step guide towards achieving epic results:

1) Craft your vision and goals

Live Innovations believes it is a necessary requirement to develop into a habitual goal setter, committing to clear, written goals every working day. 21st century humans appear to be trained into taking the easiest option, the road more travelled – train the brain into acknowledging that set goals and a vision is the only option, and that's the path that will be chosen instead.

2) Write down 'why'

After writing out your vision in meticulous detail, Live Innovations stress the importance of writing down the various reasons why it's necessary to accomplish the vision. If it's not powerful enough, then it won't be followed through, and will be placed on the scrapheap alongside the failed and forgotten New Year's resolutions. There will be long hours, there will be challenges, and there will be failure – and this is why Live Innovations believe the 'why' of the vision needs to be powerful, in order to see it through to its realisation.

3) Write down a timeline

Live Innovations argue that a goal without a timeline is just a dream. Indeed, there are several reasons that seemingly thoughtfully crafted timelines often end up being totally out of sync with reality. Aligning goals to a realistic and effective schedule requires forecasting talent needs, transparency, monitoring business trends, and of course tracking all of the progress made thus far. Ask questions like, "What are the minimum things I must get done within those time periods to guarantee I'm getting closer to my vision and success?" Writing a well thought out timeline provides an outline of exactly what needs to happen in order to become successful.

4) Refresh your motivation, and stay disciplined

Staying disciplined is a habit that guarantees realisation of all the others, and the ability to master and control yourself is the single most important quality that will develop a person. The habit of self-discipline goes hand in glove with success in every aspect of life, and will come in handy when motivation gets drained. Live Innovations believes that it is inevitable that vision will be lost sight of at some point, and state that it's critical to renew motivation by reviewing the vision and the 'why's daily. If the vision is not reviewed regularly, then the firm believes goals will crumble, the plan will fall off the rails, and key momentum will be lost – often bringing the culprits back to where they started.

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Related Keywords:

Live Innovations :: Goal Setting :: Vision :: Goals :: Timeline :: Motivation :: Results :: Winning :: Targets :: Discipline ::

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Live Innovations is an event marketing firm based in London that are committed to self-development. As event marketing specialists, the firm works on behalf of clients' brands to create unique campaigns, which allows them to connect with consumers directly and exclusive events. These events are used to showcase their clients' products or services and capture positive leads. By connecting in this personalised way, Live Innovations is able to establish long-lasting and personal business relationships between brand and consumer. This often leads to increased customer acquisition, brand awareness and brand loyalty for their clients.

The firm understands the importance of instilling these proven successful habits into their ethos, as it is necessary in order to break away from the norm, achieve financial freedom, and realise life and business goals that are key to happiness, esteem and self-actualisation.

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Source: http://addicted2success.com/life/the-6-step-process-to-create-epic-results-in-your-life/

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