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Juggle secures \$2.1M investment from the US and UK to accelerate the advancement of workplace gender equality

Thursday 5 November, 2020

Juggle, an online skills market for flexible work has today announced it has raised \$2.1M from investors in the UK and the US.

Juggle connects forward-thinking businesses with flexible professionals - and one of the big changes of 2020 is the uptake of more businesses moving to flexible working arrangements, whether that means remote work, part-time, or shared roles. Covid-19 will have a long term impact on the future of work, and Juggle makes it easier for any company to connect with experienced professionals for work arrangements that aren't the typical 9-to-5.

Founded by Romanie Thomas, a core mission for Juggle is to see women in 50 per cent of business leadership roles by 2027, as a former headhunter Romanie believes flexibility is key. Since launching in 2017, 62 per cent of all placements made by Juggle have been female.

A 2017 report from the Equality and Human Rights Commission highlighted flexible working as a primary recommendation for improving gender equality in the workplace, and that advertising all UK jobs as flexible could help tackle the gender pay gap.

The company already counts businesses such as WhiteHat and Hopster, among its clients.

Investors since Juggle started, include: Andrew Gault (backed Oculus), Andreas Mihalovits (serial investor), Andrew J Scott, (backed Magic Pony), Charlie Kemper (backed Casper), Charlie Songhurst, Curtis Chambers (early Uber employee), Pip Wilson (serial investor), Rajiv Kapoor (East coast investor), Social Capital (SF-based), Oxford Capital and 7percent Ventures (London and SF).

Below is a full press release. If you have any questions or would like more information, please let me know.

Thanks!

Cathy

Juggle secures \$2.1M investment from the US and UK to accelerate the advancement of workplace gender equality

Juggle focuses on flexible working, matching forward-thinking firms with mid and senior-level professionals. The company already works with businesses such as Whitehat, Hopster and Reallife Tech.

In 2019, 8.59 million* UK workers were employed part-time, and 4.61 million worked from home. In 2020 with the coronavirus pandemic, these numbers are estimated to be far larger and will have a long-term impact on the future of work.

The UK-based startup has received funding from investors including Andrew Gault, the first to back Oculus, Andreas Mihalovits, serial investor, Andrew J Scott, the first to back Magic Pony, and Pip Wilson, a prominent female angel investor. Firms include San Francisco-based Social Capital, Oxford Capital and 7percent Ventures.

LONDON, UK. 5th November 2020: Juggle, an online skills market for flexible work, has today announced it has raised \$2.1 million to date from both sides of the Atlantic, a further boost in its mission to close the women's leadership gap. The software-as-a-service (SaaS) startup connects forward-thinking businesses with flexible professionals.

A 2017 report from the Equality and Human Rights Commission** highlighted flexible working as a primary recommendation for improving gender equality in the workplace, and that advertising all UK jobs as flexible could help tackle the gender pay gap.

Since launching in 2017, 62 per cent of all placements made by Juggle have been female. Within its own 11-person team five staff work flexibly (part-time) and it is a remote-first company.

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Romanie Thomas, Founder and CEO of Juggle wants to see women in 50 per cent of business leadership roles by 2027 and believes flexibility is key, "As a successful former headhunter I was placing senior executives, and I saw exceptional employees leaving work to have a baby and struggling to get back in. Firms passed on perfect candidates because they were uncomfortable with bespoke arrangements. I knew things had to change, and I wanted to be the driver of that change. Employees aren't asking for anything revolutionary, just to be able to work in the way that's most efficient and productive for them. Flexibility enables people to maximise their energy and skills, and that's a huge benefit for employers once they realise it. The investment we've secured is a vote of confidence in something we already know is true."

Juggle has closed an investment round to accelerate its mission. Among its investors, it now counts San Francisco-based VC firms Social Capital and 7percent Ventures and London-based Oxford Capital. Angel investors include Andreas Mihalovits, serial investor and early-backer of Tesla, Andrew Gault, the first to invest into Oculus, Andrew J Scott, first to back Magic Pony, Charlie Kemper, who provided early money into Casper, Charlie Songhurst, an early investor in Google, Curtis Chambers, early Uber employee, Rajiv Kapoor, a prominent east coast Angel focused on female Founders, and Pip Wilson, a prominent female Angel.

Juggle has already created flexible recruitment ecosystems for companies like Reallife Tech, Hopster, Hubble, and Whitehat. Andrew Gault, Founding Partner at 7percent Ventures commented: "The current pandemic will have a lasting effect on the way we work. We were already on the brink of a serious shift, and Juggle was ahead of the curve. Now as more employers and workers look at flexible working arrangements, Juggle is perfectly poised to help match businesses with the right talent and provide its extensive knowledge to make a success of flexible work. Data shows that more flexibility is good for everyone, and could have a monumental impact on the gender gap, as more exceptionally talented women can be placed into senior roles. Juggle has an incredible mission and a platform to make that mission a reality."

Flexibility at work can cover the time you work, the location or the pattern, such as a job share. Under the UK Employment Act of 1996, there is a statutory right for any eligible employee to request flexible working, for any reason, if they have been with the company for at least 26 weeks.

However, a 2019 report from Aviva found that one-fifth of UK employees won't make the request because they are convinced it will be refused, and 35 per cent aren't comfortable asking their employer for more flexibility. But more than a fifth of workers have changed companies or departments to find greater flexibility, and almost half would consider switching if the new role was more accommodating to their work/life needs.

The 2017 report from the Equality and Human Rights Commission recommended that "offering all jobs as flexible will remove the barriers faced by women and disabled people, who are more likely to have to negotiate flexible working or accept part-time jobs that are often low-paid. Creating workplaces with flexible cultures will increase opportunities for everyone, giving people greater choice about the role they play both at work and at home."

Juggle works closely with businesses and prospective employees. Professionals sign up to the service where they are then guided through a thorough onboarding process. Recruitment tools enable them to schedule and keep track of job applications, and coaching and support are available from a Juggle Talent Specialist and Flex Liaison Officer. Juggle also provides smart matching and paperwork. Businesses using Juggle to find the right candidate are vetted in advance to ensure that they embrace flexibility.

Tamsin Webster, Chief People Officer for N Family Club, added, "I've been placed into an exciting and flexible, senior position by Juggle previously and used them several times to find excellent people for my teams. They focus exclusively on flexible, including part-time or remote, and experienced hires for long term engagements, which works perfectly if you don't have the luxury of time and money, but you also can't afford to compromise on quality talent."

For more information go to juggle.jobs

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