

John Weiss & Son to integrate into sister-company, Haag-Streit UK

Thursday 11 November, 2021

11th November 2021 - John Weiss & Son will integrate into sister-company, <u>Haag-Streit UK</u>, on 1st January 2022.

After 230 years, naturally, John Weiss will remain an established product brand; however, it will cease to be an incorporated legal entity, so John Weiss & Son will cease to trade on 31st December 2021.

HS-UK will become the exclusive UK Distributor of the John Weiss range of gold-standard ophthalmic micro-surgical instruments and procedures & implants. It will also take over the sole UK Distributor agreements for the; Haag-Streit Surgical microscope range, the Haag-Streit Simulation medical simulator portfolio, the Nova Eye iTrack canaloplasty microcatheter and the Meridian 810 shortpulse laser.

In addition, HS-UK will be appointed UK Distributor status for the portfolio of '<u>Trusted Brands</u>', which includes; <u>FEATHER</u> ophthalmic scalpels, blades and holders, <u>KERARING</u> corneal ring segments, <u>MedOne</u> vitreoretinal cannulae, <u>Tecfen</u> corneal trephine blades and tissue punches, <u>HEINE</u> primary diagnostic instruments, <u>Lacrivera</u> punctal inclusion systems, <u>SPIGGLE & THEIS</u> lid implants, <u>InstruSafe</u> custom surgical trays, <u>MORCHER</u> implants and <u>ACROfine</u> single-use instruments.

Any existing service contracts, originally purchased from John Weiss & Son, will be fulfilled by the <u>HS-UK Service Division</u> (for the full duration of the contract). Any future contracts, or renewals, will automatically be provided by the HS-UK Service Division.

This reorganisation will be seamless, there is no planned change concerning continuity of the supply of products into the UK market, or to our World-wide network of Distributors. There will be no variation to the current HS-UK and John Weiss operational and staffing structure post-integration, so Distributors, customers and suppliers will continue to deal with the same point of contact(s).

Dean Johnson, CEO of John Weiss & Son and HS-UK commented, "I see this as extremely positive, with the formation of 2 ophthalmic divisions, Diagnostic and Surgical. This will give HS-UK the opportunity to provide a 'one-stop-shop' to ophthalmic professionals, enabling us to build on the John Weiss legacy, and its excellent reputation within the surgical industry".

For further information, or if you have any questions regarding this reorganisation, please do not hesitate to speak to a member of the John Weiss & Son Team on +44 (0) 1279 414969,or email info@johnweiss.com.

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