Intrinsic Executive Search Announces Record International Growth

Tuesday 30 January, 2018

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WINCHESTER, HAMPSHIRE, UK – January 30th, 2018 –Intrinsic Executive Search, a leading Global Headhunting firm which works purely with Enterprise SAAS companies, today announced significant revenue growth across Europe and USA. The record-breaking year includes significant growth out of both its European and US offices with 50% year over year growth in revenues. The company's impressive momentum is a result of its long-term vision and focus in helping high-growth, emerging SAAS firms source top senior commercial talent, often in new geographic markets as well as expanding its own global ecosystem of top-tier partners.

"We have noticed an uplift in demand for our International Executive Services over the last 12 months. Our ability to offer SAAS companies access to the top commercial performers, often in new geographies whilst providing a fast and highly customer centric approach appears to be paying dividends" said Ben Watkins, Director Europe of Intrinsic Executive Search.

Investing in USA

Over the past year, Intrinsic Executive Search increased its presence in the US via the merger of its US business with the Rosenstein Group led by SAAS Headhunter, Darrell Rosenstein. This new venture has already resulted in multiple US searches that include a Chief Marketing Officer, VP Enterprise Sales, Customer Success Director and many more. In addition, the US venture has subsequently resulted in the company's ability to offer European clients true global reach when expanding in North America.

"Our commitment to continued investment in the US is on-going. For instance, Intrinsic has decided to be a Silver level sponsor at the World's Biggest Customer Success Seminar - "Pulse", in San Mateo during April 2018. Further, in Europe, we will run another London Customer Success Seminar with Gainsight *for SAAS firm Leaders this March",* added Paul French, Director Intrinsic Executive Search.

Company highlights include:

- Multiple Leadership Placements in the US (Customer Success, Sales & Marketing)
- An extensive network that now exceeds over 7,000 European SAAS Executives
- Numerous SVP, VP and Commercial level retained searches conducted over the last 12 months
- Increased number of new client in SAAS areas to include Customer Experience, Payments and eCommerce / MarTech

Evolving the Intrinsic Suite

Intrinsic is also dedicated to continue in being a "Voice of the Market" in the SAAS Headhunting space. In 2017, the company once again carried out an extensive survey of over 445 SAAS company Leaders which it feeds back via Salary information and Market Reports. Copies can be obtained by contacting the company.

About Intrinsic Executive Search

Intrinsic Executive Search, with offices in the UK, USA and Germany, is a leading European Pan-European Headhunting firm helping high growth Enterprise SAAS firms with their key senior Commercial European & US hiring.

Contact

Ben Watkins
Intrinsic Executive Search
+44 (0) 1962 828785

bew@intrinsicsearch.com

Company Contact:

Intrinsic Executive Search

T. +44(0) 1962 828785
E. bew@intrinsicsearch.com
W. https://www.intrinsicsearch.com

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