

Infinigate UK&I and Nozomi Networks Announce Strategic Partnership

Tuesday 14 April, 2026

London, UK – 14 April 2026 – [Infinigate UK&I](#), the specialist distributor and trusted advisor in cybersecurity, cloud and network infrastructure and [Nozomi Networks](#), the leader in OT, IoT and CPS security, are announcing a strategic partnership across the UK&I, bringing unparalleled visibility, proactive threat detection and enhanced resilience for critical infrastructure to channel partners in the region.

Infinigate channel partners in the UK&I will benefit from access to the full Nozomi Networks portfolio of solutions, addressing the critical issue of securing industrial control systems (ICS) and IoT infrastructure from cyber threats and operational disruption. Nozomi Networks' innovative threat detection technology delivers improved operational resilience for OT and IoT environments with ease of deployment and high reliability.

Lewis Dick, Alliances Director at Infinigate UK&I, said: "We are delighted to partner with Nozomi, to offer our channel partners the opportunity to intercept the growing demand for OT and IoT security solutions fuelled by the ongoing growth of connected environments and rising cyber threat. Nozomi Networks is a perfect partner for us, on account of their innovative security solutions, market leadership, and strategic alignment with our cybersecurity portfolio."

The global OT (Operational Technology) security market is set to experience a period of high growth with an expected [CAGR of 16.8% to reach \\$44.9bn by 2029](#). This growth is underpinned by the increasing convergence of IT and OT environments and heightened cyber threats targeting critical infrastructure. The European market is expected to experience an annual growth rate of +18%, driven by stringent regulatory frameworks such as NIS-2 and digital transformation initiatives.

Tyson Gerhold, Vice President of Channel and Partner Sales, Nozomi Networks said: "Infinigate's extensive channel network, expertise in cybersecurity, and proven ability to drive vendor success make them the ideal partner for Nozomi as we grow our channel operations across the region."

Nozomi Networks solutions complement Infinigate's growing portfolio of cybersecurity solutions. They will provide an exciting addition to our growing OT technology practice, developed to support partners and their customers, with the latest solutions and services to secure complex IT and OT environments.

Infinigate will provide ancillary services such as technical support, training, and pre-sales consulting to ensure an easy and successful deployment of Nozomi's solutions.

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About the Infinigate Group

The Infinigate Group, the leading technology platform and trusted advisor in Cybersecurity, Cloud & Network Infrastructure sets itself apart for its deep technical expertise, delivering locally tailored solutions and services to SMB and enterprise customers across EMEA and ANZ. Relying on a strong central supply chain and an extensive portfolio of leading-edge solutions, Infinigate sparks growth for vendor and channel partners.

For additional information please visit www.infinigate.com

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