

Infinigate Iberia Adds WithSecure to its Cybersecurity Portfolio, Building on Successful Collaboration.

Thursday 10 October, 2024

WithSecure will be a key vendor for Infinigate Iberia, delivering cutting-edge cybersecurity solutions to partners and customers across Spain and Portugal.

Madrid, Spain – 10 October 2024. The [Infinigate Group](#), the leading technology platform and trusted advisor in cybersecurity, cloud and network infrastructure, is pleased to announce the expansion of its strategic partnership with [WithSecure](#), formerly known as F-Secure Business, a globally recognised leader in endpoint protection, cloud security and managed detection and response (MDR) services.

By integrating WithSecure's robust and innovative security solutions, Infinigate Iberia will further enhance its offering, providing partners with leading-edge protection for business customers' most critical assets in an increasingly complex threat landscape.

"Infinigate Iberia is thrilled to extend its highly successful partnership with WithSecure to the Iberian market," said Reinaldo Rodriguez, MD of Infinigate Iberia. "WithSecure's reputation for excellence in cybersecurity, coupled with our deep expertise in delivering value-added services, will empower our partners to deliver comprehensive security solutions to their customers and strengthen their security posture in a time of ever-growing cyber threats."

The expansion into the Iberian Peninsula marks another milestone in the progression of WithSecure and Infinigate's fruitful collaboration, following their successful partnership in France and Belgium. Infinigate Iberia's reseller partners will benefit from WithSecure's full range of cybersecurity products and services, including its award-winning [WithSecure Elements](#) cloud platform and [Countercept](#) Managed Detection and Response (MDR) services.

"We are excited to build on our successful partnership with Infinigate by expanding into Spain and Portugal," said Marteen van der Velde, Regional VP Global; Benelux, Italy, Scandinavia, SEA, MEA & ROW, WithSecure, "Our mission is to protect businesses from advanced cyber threats with solutions that are both effective and easy to deploy. Infinigate Iberia's strong local presence and expertise make them an ideal partner to deliver the full value of our solutions to the region."

Infinigate Iberia resellers will complement WithSecure's industry-leading cybersecurity solutions, through its comprehensive range of value-added services, including technical support, training,

and consultancy, ensuring channel partners have the tools they need to meet the evolving demands of their customers.

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About WithSecure™?

WithSecure™?, formerly F-Secure Business, is Europe's cyber security partner of choice. Trusted by IT service providers, MSSPs, and businesses worldwide, we deliver outcome-based cyber security solutions that protect mid-market companies. Committed to the European Way of data protection, WithSecure prioritizes privacy, data sovereignty, and regulatory compliance.

Boasting more than 35 years of industry experience, WithSecure™? has designed its portfolio to navigate the paradigm shift from reactive to proactive cyber security. In alignment with its commitment to collaborative growth, WithSecure™? offers partners flexible commercial models, ensuring mutual success across the dynamic cyber security landscape.

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Central to WithSecure's™ cutting-edge offerings is Elements Cloud, which seamlessly integrates AI-powered technologies, human expertise, and co-security services. Further, it empowers mid-market customers with modular capabilities spanning endpoint and cloud protection, threat detection and response, and exposure management.

WithSecure™ Corporation was founded in 1988, and is listed on NASDAQ OMX Helsinki Ltd.

About the Infinigate Group

The Infinigate Group, the leading technology platform and trusted advisor in Cybersecurity, Cloud & Network Infrastructure covers over 100 countries across EMEA, Australia and New Zealand. In the 2023-2024 financial year the Infinigate Group revenue reached 2.3B€. Our focus and deep technical expertise on cybersecurity, secure networks and secure cloud for SMB and enterprise set us apart. Our 1,250 employees provide locally tailored services complementing a robust central supply chain, sparking growth for our partners, MSSPs and vendors.

In 2022, Starlink, Vuzion (now Infinigate Cloud) and Nuvias became part of the Infinigate Group.

In 2024, [Wavelink](#) became an Infinigate Group company, adding coverage for the Australian and New Zealand (ANZ) market.

For additional information please visit www.infinigate.com

For more information, visit <https://www.withsecure.com/>

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