

Infinigate Group Appoints Kai Grunwitz as Chief Growth Officer to Accelerate Strategic Growth Across EMEA and ANZ

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In this executive role, Kai will lead Infinigate's strategic growth agenda, advancing value creation for the Group and its vendor and channel partners across EMEA and ANZ.

Rotkreuz, Switzerland, 01/07/2026 – The [Infinigate Group](#), a leading technology platform and trusted advisor in Cybersecurity, Cloud and Network Infrastructure, has appointed [Kai Grunwitz](#) as Chief Growth Officer (CGO), reinforcing the company's commitment to scaling its growth strategy and deepening value for vendors and channel partners.

As CGO, Kai will be responsible for advancing some of Infinigate's most important strategic growth priorities, including strengthening the company's vendor portfolio, expanding differentiated services and solutions, enhancing partner value creation, and elevating Infinigate's marketing and brand leadership.

A seasoned business leader and technology executive with deep expertise in cybersecurity and digital transformation, Kai brings more than 30 years of experience leading high-performing organisations across the global IT industry. Throughout his career, he has successfully driven business growth, transformation, and innovation at scale.

He has a strong track record of international leadership, with senior roles at Sun Microsystems, Oracle, and NTT DATA. His previous positions include Chief Executive Officer of NTT Germany, Senior Vice President of NTT Security EMEA, and Head of Transformational Portfolio, Innovation and Alliances at NTT DATA EMEAL. Most recently, he served as President of Kyndryl Germany.

"I am delighted to join Infinigate at such a pivotal time for the cybersecurity industry. As AI transforms the technology landscape and reshapes cyber risk, the role of specialized value-added distribution has never been more critical. With its market-leading portfolio, extensive

vendor ecosystem, and strong thought leadership, Infinigate is uniquely positioned to help vendors and channel partners capture the opportunities ahead. I am honoured to join the company and excited to work with our teams, vendors, and partners to accelerate growth and further strengthen Infinigate's leadership in the cybersecurity channel."

Marco van Kalleveen, CEO of Infinigate Group, said: "Kai's appointment is a significant milestone for Infinigate as we continue to execute our ambitious growth strategy. The Chief Growth Officer role is central to advancing our strategic priorities, and Kai brings the leadership experience, market insight and industry credibility to help us further strengthen our position as the leading cybersecurity VAD platform. We are delighted to welcome him to the business."

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About the Infinigate Group

The Infinigate Group, the leading technology platform and trusted advisor in Cybersecurity, Cloud & Network Infrastructure sets itself apart for its deep technical expertise, delivering locally tailored solutions and services to SMB and enterprise customers across EMEA and ANZ. Relying on a strong central supply chain and an extensive portfolio of leading-edge solutions, Infinigate sparks growth for vendor and channel partners.

For additional information please visit www.infinigate.com

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