

# Infinigate Extends Relationship with Barracuda Networks to Include Portugal

Wednesday 17 September, 2025

Infinigate Iberia is building on its successful collaboration with Barracuda Networks with the addition of Portugal, addressing key threat vectors to channel partners across Iberia.

**Lisbon, Portugal – 17 September 2025**. The <u>Infinigate Group</u>, the leading technology platform and trusted advisor in cybersecurity, cloud and network infrastructure, today announced it is extending its relationship with <u>Barracuda</u> Networks Inc, a leading cybersecurity company providing complete protection against complex threats, to distribute the full range of Barracuda's cybersecurity solutions across Iberia.

Infinigate's channel partners will have access to a comprehensive portfolio protecting against a wide range of attack vectors across all sectors, including SMEs, e-commerce, banking and regulated industries.

Channel partners will receive expert support, training and marketing tools to effectively position and market leading-edge technology solutions, including facilitating managed service provision and recurring revenue through the MSP delivery model.

Reinaldo Rodriguez de Asevedo, Managing Director of Infinigate Iberia said: "Expanding our strategic alliance with Barracuda Networks across Portugal opens up new growth opportunities for us and for our channel partners. The cybersecurity market in Portugal is expected to reach USD 1.20 billion by 2025, with sustained annual growth of 6.7% through 2030, according to Mordor Intelligence. Barracuda Networks addresses the need for comprehensive protection of data and applications as a result of the increase in remote work and digitalization of organizations of all sizes."

Miguel Lopez, Regional Sales Director, Iberia at Barracuda commented: "We are delighted to extend our relationship with Infinigate and work across the whole of Iberia to help channel partners deliver the integrated, defense-in-depth security they need in today's rapidly evolving threat landscape."

Infinigate will distribute a comprehensive range of Barracuda products and services in Portugal, including:

- **Email Protection:** anti-phishing, BEC, ransomware, Microsoft 365 integration (strong alliance with Microsoft).
- Backup and Recovery: Cloud-to-Cloud Backup for SaaS and hybrid on-prem/cloud Barracuda Backup.
- Network Security and SASE: CloudGen Firewall and SecureEdge with Zero Trust and SD-WAN.
- Web Applications: WAF-as-a-Service for e-commerce and critical apps.
- Advanced Detection and Response: 24/7 Managed XDR, L5 Analyst-managed SOC, and AI integration.
- Unified Management: BarracudaONE and MSP console for multi-client control and recurring billing.

#### **About the Infinigate Group**

The Infinigate Group, the leading technology platform and trusted advisor in Cybersecurity, Cloud & Network Infrastructure sets itself apart for its deep technical expertise, delivering locally tailored solutions and services to SMB and enterprise customers across EMEA and ANZ. Relying on a strong central supply chain and an extensive portfolio of leading-edge solutions, Infinigate sparks growth for vendor and channel partners.

For additional information please visit www.infinigate.com

#### Media:







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Computing & Telecoms ::

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IT :: Cybersecurity :: IT Channel. IT Distribution :: IT Distributors :: IT Resellers :: Portugal ::

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#### **About Barracuda**

Barracuda is a leading global cybersecurity company providing complete protection against complex threats for all sized businesses. Our Al-powered BarracudaONE platform secures email, data, applications, and networks with innovative solutions, managed XDR and a centralized dashboard to maximize protection and strengthen cyber resilience.

Trusted by hundreds of thousands of IT professionals and managed service providers worldwide, Barracuda delivers powerful defenses that are easy to buy, deploy and use.

For more information, visit <a href="https://www.barracuda.com/">https://www.barracuda.com/</a>.

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