

Infinigate Extends Partnership with Trellix across EMEA

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Building on success in DACH and MEA, Trellix's AI-powered security platform is now available through Infinigate in the Baltics, Benelux, Iberia, and the Nordic region offering channel partners a compelling opportunity for growth.

Rotkreuz, Switzerland – 20 February 2025 – The [Infinigate Group](#), the leading technology platform and trusted advisor in Cybersecurity, Cloud and Network Infrastructure, is proud to announce the expansion of its partnership with [Trellix](#) across EMEA. Trellix is a global leader in integrated cybersecurity solutions, with the broadest AI-powered security platform delivering advanced protection and resilience against growing cyber threats.

In addition to resellers in the MEA and DACH regions, Infinigate's channel partners across the Baltics, Benelux, Iberia, and Nordic regions can now offer customers Trellix's industry-leading products built on its security platform. The [Trellix Platform](#) is powered by artificial intelligence and machine learning for real-time threat detection, prevention, and proactive response, including comprehensive protection for hybrid and multi-cloud environments, networks, endpoints, and workloads.

"In a world where cyber threats are becoming increasingly sophisticated, partnering with Trellix means we can offer channel partners the advantage of a leading-edge cybersecurity solution for proactive and adaptive protection," said Thomas Hagelid, RVP Benelux and Nordics at Infinigate. "We are committed to delivering security solutions that not only protect from cyber threats but also contribute to enabling our partners' and their customers' digital transformation."

The partnership with Trellix reaffirms Infinigate's commitment to providing channel partners with the best tools available to address evolving cybersecurity challenges.

Luca Brandi, EMEA Channel Sales Director at Trellix, commented: "Partnering with Infinigate across EMEA opens the door for growth for everyone involved. Infinigate's cybersecurity expertise, extensive network, market knowledge, and customer focus are the core credentials we look for in a distribution partner. We look forward to collaborating closely with Infinigate and their channel partners."

About the Infinigate Group

The Infinigate Group, the leading technology platform and trusted advisor in Cybersecurity, Cloud & Network Infrastructure covers over 100 countries across EMEA, Australia and New Zealand. In the 2023-2024 financial year the Infinigate Group revenue reached 2.3B€. Our focus and deep technical expertise on cybersecurity, secure networks and secure cloud for SMB and enterprise set us apart. Our 1,250 employees provide locally tailored services complementing a robust central supply chain, sparking growth for our partners, MSSPs and vendors.

In 2022, Starlink, Vuzion (now Infinigate Cloud) and Nuvias became part of the Infinigate Group.

In 2024, [Wavelink](#) became an Infinigate Group company, adding coverage for the Australian and New Zealand (ANZ) market.

For additional information, please visit www.infinigate.com

About Trellix

Trellix is a global company redefining the future of cybersecurity and soulful work. The company's comprehensive, open, and native cybersecurity platform helps organizations confronted by today's most advanced threats gain confidence in the protection and resilience of their operations. Trellix, along with an extensive partner ecosystem, accelerates technology innovation through artificial intelligence, automation, and analytics to empower over 50,000 business and government customers with responsibly architected security. More at <https://trellix.com>.

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