Infinigate Expands Partnership with Progress Software to Romania

Thursday 4 September, 2025

Building on the successful collaboration in CEE, Infinigate adds Progress Software's portfolio of advanced software products to its portfolio in Romania, offering channel partners an enhanced opportunity for growth.

Bucharest, Romania – 4 September 2025 – Infinigate Romania, part of the Infinigate Group, the leading technology platform and trusted advisor in cybersecurity, cloud and network infrastructure, is proud to announce a new partnership with Progress Software, the trusted provider of AI-powered digital experience and infrastructure software. This strategic collaboration further strengthens Infinigate Romania's portfolio of advanced software solutions, providing enhanced capabilities in cybersecurity, data integration and application development for channel partners across the country.

By incorporating Progress' comprehensive suite of products for infrastructure management, Infinigate Romania will deliver cutting-edge, secure, and scalable technologies that address today's most complex IT challenges:

- WhatsUp Gold: IT infrastructure monitoring software providing visibility into network devices, servers, virtual machines, cloud and wireless environments to quickly find and fix network problems before end users are impacted.
- Kemp LoadMaster: High-performance application delivery controller (ADC) and load balancer, offered as virtual, hardware or cloud-native to provide availability, scalability and security for business-critical applications.
- Flowmon: Network observability platform with AI-powered detection for cyberthreats, anomalies and fast access to actionable insights for greater network and application performance across hybrid cloud ecosystems.
- MOVEit: Managed file transfer and automation software that helps customers secure sensitive files at rest and in transit, promotes reliable business processes and supports compliance with data security requirements.

"We welcome with great enthusiasm the opportunity to partner with Progress Software and bring truly innovative solutions to our reseller community," said Doru Manea, RVP East at Infinigate. "The addition of Progress to our vendor ecosystem aligns perfectly with our mission to deliver world-class cybersecurity and infrastructure solutions. Together, we will enable our partners to drive business growth and protect critical assets across the digital landscape."

This partnership will enable Infinigate Romania's resellers to access Progress' solutions, supported by Infinigate's in-depth knowledge, technical expertise, and value-added services, ensuring seamless integration and successful deployment for end customers.

"We are delighted to deepen our partnership with Infinigate, expanding our presence in a region with significant growth potential," said Phil Dunlop, VP, Channels and Alliances, Progress Software. "Infinigate is a trusted distributor renowned for delivering outstanding value to channel partners. Together, we aim to equip them with innovative solutions tailored to the evolving demands of modern businesses."

About Infinigate Group

The Infinigate Group, the leading technology platform and trusted advisor in Cybersecurity, Cloud & Network Infrastructure sets itself apart for its deep technical expertise, delivering locally tailored solutions and services to SMB and enterprise customers across EMEA and ANZ. Relying on a strong central supply chain and an extensive portfolio of leading-edge solutions, Infinigate sparks growth for vendor and channel partners.

For additional information please visit www.infinigate.com

Press contact

Media:



Related Sectors:

Computing & Telecoms ::

Related Keywords:

IT :: Cybersecurity :: IT Channel. IT Distribution :: IT Distributors :: IT Resellers :: Romania ::

Scan Me:

Infinigate Group

Orietta Sutherberry

Head of Communications & PR

+44 (0)7741 149 367

orietta.sutherberry@infinigate.com

Company Contact:

Infinigate Group

T. 07741149367
E. orietta.sutherberry@infinigate.com
W. https://www.infinigate.com/

Additional Contact(s):
markus.drewes@infinigate.com

View Online

Additional Assets:

Newsroom: Visit our Newsroom for all the latest stories:
https://www.infinigategroup.pressat.co.uk