

term," he advised. "In a competitive market where member experience and operational efficiency drive success, that flexibility is increasingly becoming not just an advantage but a necessity."

Supporting Infrastructure

Modern OEM controllers offer enhanced installation flexibility through network-based connectivity, eliminating the need for dedicated serial cabling and reducing infrastructure costs. Advanced systems like DeltaQuest can manage up to 32 access points through a single network connection, simplifying expansion and maintenance.

The solution addresses operational concerns through comprehensive UK-based technical support, partnerships with over 20 leisure-sector installers globally, and backward compatibility that protects existing investments. As Hafiz noted, "Even if we release a new platform, we make sure that platform is compatible with the old hardware, which has been tried and tested in the field for many years."

About Nortech Control Systems Ltd

Founded in 1992 and based in Cwmbran, South Wales, Nortech Control Systems is an independent British company specialising in innovative access control solutions. With over 25 years of experience in the leisure industry, Nortech's products are deployed across more than 50 countries in applications including corporate campuses, healthcare facilities, educational institutions, and leisure centres. The company holds ISO9001:2001 certification and Investors In People accreditation. For more information, visit www.nortechcontrol.com.

Media Contact:

Elliot Blackler, Marketing Manager, elliot.blackler@nortechcontrol.com

Technical Contact:

Amer Hafiz, Managing Director
Nortech Control Systems Ltd
+44 (0) 1633 485533
info@nortechcontrol.com

Company Contact:

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Nortech Control Systems

T. +44 (0)1633 485 533

E. elliott.blackler@nortechcontrol.com

W. <https://www.nortechcontrol.com/>

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