eXate appoints Amir Nooriala as Non-Executive Director

Monday 7 June, 2021

Amir currently serves as Chief Commercial Officer of Callsign – the global leader of fraud, authorization & authentication technology – where he has led the company's rapid international expansion, successfully hiring a world-class team and signing-up some of the largest global enterprises and banks to its SaaS platform. Prior to this, Amir served as Chief Operating Officer and Chief Strategy Officer of OakNorth – Europe's fastest growing FinTech – joining at Series A and leading the company through both its Series B fundraise and commercialisation of its tech platform, which is now adopted by leading banks around the world.

Peter Lancos, CEO and co-founder of eXate said, "eXate is now in the next phase of its rapid evolution. Having already secured a number of renowned customers and partners, we are well-positioned to expand at pace. As a result, we wanted to ensure our first Independent Board Member be someone who has seen and done it all before, which Amir has demonstrated with both Callsign and OakNorth, but who still has the hunger to help us reach our goals. Amir's exceptional knowledge of commercialising SaaS businesses, track record of exponential growth, and proven leadership experience certainly makes him the best person for the role, and I'm thrilled that he has become part of the eXate journey."

eXate and its DataSecOps platform has emerged as a leader in universally compliant data privacy, enabling global organisations to simplify and control the way data is securely accessed and shared.

eXate is already providing its solution to leading Global 500 corporations, financial institutions, and telco providers around the world, including investors ING. The company is now rapidly focusing on meeting international demands for universal data privacy.

Amir Nooriala added, "For me, this was a very simple decision. We all know that data privacy has become a fundamental and global issue and is crying out for a solution. By 'eXate-ing' their data, firms gain full control over who can view specific data and what data they see, and extend the lifespan of their data architecture in a very simple plug-and-play SaaS or containerised on-prem solution. This is the next big frontier and I am incredibly excited to be part of it".

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