

## DBA Managed Services - £58 per hour with No Contract

Friday 2 October, 2020

ONQU Support is announcing a new service model for organisations in the UK operating Oracle, MYSQL and SQL Server Environments. This can include Applications DBA and Functional Support for Oracle Ebusiness Suite and Financial Fusion Applications.

ONQU understands many of the difficulties that UK Organisations are facing due to the COVID pandemic and uncertainty around the economic implications that this may lead to.

The traditional UK managed services providers deliver inflexible services on long term contracts that result in services that are not flexible enough to meet with today's economic challenges.

The new service offering enables organisations to test and try ONQU Support's delivery and technical skills capability for database and application managed services whether on-premise, hybrid or in the cloud.

Managing Director Steve Priestnall adds further ' having worked in the managed services industry for over 15 years I have had experience of many engagement models that don't support the customer or their business operations. Many managed service providers lock in customers for the long term with high costs and an ever declining service. The ONQU model ensures upfront costs are minimised, service is maintained and that value is delivered on an ongoing basis.'

### Internal or Contractor Cost Comparison

In these uncertain times organisations need to reduce risk and financial outlay when purchasing DBA managed services. When organisations consider that the average permanent DBA costs £48 per hour, for each working day and a direct contractor costs £62.50 per hour the ability to only pay for what you use, when you need it, it is an attractive proposition.

### How does it work?

Organisations pre-purchase a minimum of 50 hours support time on a no use, no lose basis meaning that there is no term agreement with discounts for bulk hour purchases. Organisations can use the hours for emergency support, project services or business as usual hours to help support internal staff reduce a peak in support demand.

Other services can be added such as monitoring, solutions design, troubleshooting and health checks using certified and suitably qualified staff.

With offices in London and Birmingham ONQU Support and a fully integrated Jira helpdesk you are assured of quality, timely and cost effective DBA Support provided by ONQU Support.

For Oracle and Microsoft partner organisations requiring out of hours help to support their managed services customers ONQU offers a discounted partner rate based upon the size of the database estate and number of customer sites to be supported.

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