

CONSUMER NEW CAR FINANCE VOLUMES UP 13% IN 2014

Thursday 5 February, 2015

Figures released today by the Finance & Leasing Association (FLA) show 10% growth in consumer new car finance volumes in December last year, and 13% in 2014 as a whole, to reach a record annual level of 897,593.

The percentage of private new cars sales financed through dealerships by FLA members reached a new high of 76.1% in the twelve months to December 2014.

The consumer used car finance market also recorded double-digit growth in December as new business volumes increased by 11% compared with December 2013. In 2014 as a whole, volumes were up by 14% to reach a new high of 1.05 million.

Commenting on the figures, Geraldine Kilkelly, FLA's Head of Research and Chief Economist, said:

"There has been strong growth in consumer motor finance provided through dealerships by FLA members over the last couple of years. Our most recent industry confidence survey suggests that growth is likely to continue in 2015, but at a slower rate than in 2014."

Table 1: Cars bought on finance by consumers through dealerships

Table 1. Cars	Table 1. Cars bought on illiance by consumers unrough dealerships						
	Dec 2014	% change on	3 months to	% change on	12 months to	% change on	
		prev. year	Dec 2014	prev. year	Dec 2014	prev. year	
New cars		p ,		p ,		p ,	
Value of	927	+15	2,994	+14	14,086	+17	
		+10	2,994	+14	14,000	+17	
advances (£m	,						
Number of	55,317	+10	186,168	+10	897,593	+13	
cars							
Used cars							
Value of	744	+15	2,507	+14	10,640	+21	
advances (£m)		_,		,	. — .	
Number of	69,689	+11	237,709	+8	1,045,924	+14	
	09,009	+11	237,709	+0	1,045,924	+14	
cars							
Table 2: Cars bought on finance by businesses							
	Dec	% change on	3 months to	% change on	12 months to	% change on	
	2014	prev. year	Dec 2014	prev. year	Dec 2014	prev. year	
New cars		. ,				. ,	
Number of	38,856	0	117,200	+8	455,091	+11	
cars	00,000		117,200	10	100,001		
Used cars							
Number of	3,336	-13	9,022	-23	40,132	-32	
cars							

Note to editors:

1. In 2014, FLA members provided £99.5 billion of new finance to UK businesses, the public sector and households. £74.1 billion of this was in the form of consumer credit, representing over a third of all unsecured lending to individuals in the UK. £32.4 billion of the total supported the purchase of new and used cars by businesses and households, including 76.1% of private new car sales.

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