Concilio Solutions Prepare for Annual Awards

Tuesday 25 April, 2017

With the annual sales awards gala set to take place in London next month, sales and marketing firm Concilio Solutions has discussed how they are preparing for what is the most celebrated event in the industry's calendar.

In today's competitive world, Concilio Solutions differentiate themselves from their competitors by putting the customer experience on the top of their priority list. The firm's vision is to consistently provide excellent customer service. Concilio Solutions meet with a specific target audience on a face-to-face basis to acquire new customers for their clients and to build long-lasting relationships and increase brand loyalty. Newcastle's thriving market and entrepreneurial spirit have inspired Concilio Solutions to start up their first office in this vibrant location. The firm has big plans ahead. Starting in Newcastle, Concilio Solutions' aspirations are to expand throughout further UK markets and to represent their clients nationwide over the coming five years.

About Concilio Solutions: http://www.conciliosolutions.com/about-us/

The trip to London will be invaluable for the company. CEO Paul Tapscott is looking forward to learning from the country's leading professionals, as well as the chance to celebrate with the award winners! This, he says, will be a vital networking opportunity: *"Like-minded people attract one another! I'm looking to meet new friends and potential business partners."* The outsourced events industry is growing throughout the UK, and every year, industry leaders and consultants organise an awards gala to reward the business owners and sales and marketing professional that have made an outstanding contribution to the industry's growth over the previous 12 months. The event will hand out awards for the business owner of the year, rookie owner of the year, as well as performance recognition awards to the industry's rising talent. It will take place at Grosvenor House, London, featuring a VIP dinner and in-house entertainment.

The award show is an invitation-only ceremony for sales and marketing leaders at the forefront of the industry and a range of high-profile guests are likely to be present. The ceremony, a black tie dinner, provides the chance to research the local market. By educating themselves on different practices, the firm helps to prepare themselves for potential expansion beyond Newcastle.

Managing Director Paul Tapscott strongly believes in personal development and supports career-driven entrepreneurs to support them through the process of starting their own business. Concilio Solutions have created a vibrant and fun environment to work in where everyone can learn from one another and great achievements are recognised and celebrated. The firm will be attending the awards with their top performing contractors. To find out more about opportunities with the firm, visit www.conciliosolutions.com.

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