

Complete One: What questions to ask in a job interview

Thursday 12 March, 2015

An interview is often perceived by the interviewee as a chance for the employer or interviewer to ask questions and get to know more about the individual, however what they often forget is it's also a chance for them to learn and ask questions. In a job interview scenario the questions that are asked can be the difference between someone being successful and unsuccessful.

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Job interview success is often based on making a good impression. Making a good first impression is vital in business and according to research it only takes approximately 7 seconds for someone to make a judgement. The questions asked in an interview will be interpreted as good or bad, making a positive or negative impression. While it's important to ask questions and use the opportunity to learn more about the company and where the individual could potentially fit in, it's important the questions asked are the right ones. [Complete One](#), Newcastle based customer acquisition firm, share their tips on what questions should be asked in a job interview.

1/ What skills and experiences are you looking for?

This is a great starting question as it opens up a flow of conversation allowing the interviewee to hopefully demonstrate their skill set and transferable skills that make them a good match for the position. It also helps them to learn whether their skills match the position on offer.

2/ What do you enjoy most about working here?

This question allows the interviewer to connect with the interviewee on a personal level, sharing their own feelings and experiences in the company. The answer will also provide a unique insight into the company culture and how satisfied they are with their job. If the interviewer is struggling to come up with an answer then it's a big red flag.

3/ Do you offer continuing education and professional training?

Continued education and training is highly sought after, especially in an entry level role. This is a great positioning question, illustrating to the interviewer that you are interested in expanding knowledge and ultimately growing with the company.

4/ What are the company growth plans?

This question shows ambition and interest in where the company is going. This is particularly important for someone looking to climb the career ladder and progress through the company. The answer to the question will give you a good idea of where the employer is headed.

5/ What is the next step in the process?

Many companies have multiple interview stages, this is an essential last question as it shows interest in moving along in the process and invites the interviewer to inform them of how many people are in the running for the position and what steps are next after the preliminary meeting.

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