Cloudmore Partners with Daisy to Streamline Subscription Management and Billing

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Daisy Corporate Services will use Cloudmore's automation platform as part of a plan to accelerate the adoption of its cloud solutions.

Belfast, UK – Daisy Corporate Services, a leading UK-based communication, IT and cloud hosting provider, has partnered with Cloudmore to power up its cloud subscription services business. Daisy will integrate the Cloudmore platform to automate internal management processes, offer self-service to their customers and automate end-to-end financial reconciliation and billing processes.

The Cloudmore subscription management platform is used by some of the world's largest service providers to streamline the procurement, management and delivery of IT products and services. Daisy plans to use Cloudmore to simplify the procurement and provisioning of services such as Microsoft O365 and Azure. This partnership also forms part of a move to consolidate and centralize internal processes, making it easier for sales, provisioning, finance and support to manage a growing number of customer accounts.

Michael Wicander, Cloudmore's CEO commented: "We are delighted to welcome Daisy Corporate Services on board. Daisy is a significant force in the UK market. We look forward to a close relationship and to providing Daisy with the opportunity to scale and expand their cloud service offer to customers."

"The Cloudmore platform will really benefit Daisy and its customers. It will enable them to self-serve and will automate and streamline key processes and data for our teams— all from one single, easy-to-use, feature-rich portal," said Richard Beeston, Head of Product at Daisy Corporate Services.

Once the Cloudmore project is complete, Daisy will be able to deliver an optimized digital customer experience using enhanced tools that allow end-users to flex products and licenses up and down, reconcile detailed costs and view their public-cloud consumption and usage breakdowns. Daisy will also be able to diversify its portfolio of services by adding internal services, new vendors, or adding services already integrated into Cloudmore.

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About Daisy Corporate Services

Daisy Corporates Services (DCS) is the UK's leading independent provider of secure IT, communications and cloud services. With a portfolio spanning Lines & Calls and Connectivity, right through to Unified Communications, Business Continuity and Cloud & Hosting, DCS creates intelligent IT and communications solutions to help its customers in all industries to be more productive and successful, and plays an integral role in keeping the UK's commercial and public sectors operational.

As part of the Daisy Group established in 2001, Daisy Corporate Services now employs a one-thousand-strong skilled workforce across 30 UK locations. With long-standing relationships with some of the biggest industry-leading vendors, DCS is committed to providing the highest levels of service possible for its customers. Further information is available at dcs.tech.

About Cloudmore

Cloudmore is a privately held Swedish company with hubs in Estonia, the UK and the US. The company launched in 2007 and works with over 1,000 cloud partners and 6000 organizations internationally.

The Cloudmore platform hosts vendors, suppliers, intermediaries and customers, and uses intelligent

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automation to manage the end-to-end sales, procurement, provisioning and governance of cloud and non-cloud services.

The platform gives users a secure place to procure IaaS, PaaS, SaaS, licensing and physical products as part of a larger infrastructure that facilitates central oversight, and delegated management and control.

The Cloudmore platform is supported by an innovation-driven team of developers that operate across Estonia and Sweden. Our team in the UK serves the rest of the world for marketing, sales and customer success.

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