BusinessesForSale.com launches MergerVault – an M&A Service

Friday 1 October, 2021

BusinessesForSale.com, the world's largest business-for-sale website with over 58,000 businesses for sale, launches MergerVault – a mergers and acquisitions service designed specifically for intermediaries representing larger opportunities.

"There is a gap at the low end of the middle market," says BusinessesForSale.com CEO and founder, Andrew Markou. "These are often the outliers that the research department of an M&A advisor firm may need help with. Typically, these businesses can be anything from luxury hotel in Beirut, to an airport in Romania or a toll road in China. All businesses that we have sold through the site in the past 20 years," he adds.

MergerVault is launching with over 130 high value businesses, including a speciality pharmacy in Nevada, USA, with sales exceeding 30 million dollars (US) to a five-star hotel and spa in Italy on the shores of Lake Maggiore, with a turnover approaching six million Euros.

The platform exclusively connects high value buyers with the lower end of the middle market. The typical value range of businesses listed is from $5m to $50m.

"We had MergerVault in Beta through most of 2020 and 2021," says Markou. "We wanted to get the model right for the M&A advisor or intermediary representing the business. To that end, we've introduced a buyer verification process that correctly profiles the interested party or investor," he adds.

In the next few months, BusinessesForSale.com will be launching online non-disclosure agreement technology and CRM tools for both buyers and sellers.

MergerVault on BusinessesForSale.com can be accessed here:

https://uk.businessesforsale.com/uk/mergervault

Media:

MergerVault
HIGH VALUE BUSINESSES

Related Sectors:

Business & Finance ::

Related Keywords:

High Value Businesses ::
Mergers :: Acquisitions ::

Scan Me:

Company Contact:

Dynamis Ltd

T. 020 7324 1945
E. saleem@dynamis.co.uk
W. https://uk.businessesforsale.com

View Online

Additional Assets:

Newsroom: Visit our Newsroom for all the latest stories:
https://www.dynamis.pressat.co.uk