

## Blue Branch Ltd.: Are you ready for leadership?

Tuesday 5 July, 2016

Sales and marketing experts <u>Blue Branch Ltd.</u> Reviews 3 powerful signs that demonstrates a person is ready to take the lead in the business.

About Blue Branch: http://www.bluebranch.org/about/

Most people like to believe that they have what it takes to be influential and take the lead in a professional environment, however in reality, when push comes to shove very few are up to the challenge.

Sales and event marketing firm Blue Branch, who work with aspiring young business leaders on a daily basis, believe that professionals need to demonstrate several behaviours and habits before they are really ready to lead others. From their own experiences within a thriving, fast paced industry, and as prominent leadership mentors the firm have shared the 4 key signs they believe suggest a person is ready to become a truly effective leader.

#### Work doesn't feel like work anymore.

Most people have worked in a job that felt never ending, and probably spent many an hour starting at the clock wishing for home time. Blue Branch are keen to address that leadership will not change how passionate a professional feels about their job, and a promotion is not a remedy for boredom. Before moving to leadership a professionals needs to be engaged in their work and feel as though they are making a difference. It is this passion and excitement for what they do that motivates others and only when a person is able to spread positivity and excitement will they ever be ready to lead.

#### Criticism is taken on board

A lot of people find it difficult to receive criticism with grace, however to be an effective leader means that professionals need to leave themselves open to criticisms and feedback. Rather than reacting to it in a negative way and taking it as a personal attack, those ready for leadership understand that criticisms are the perfect opportunities for development and improvement, and actively seek feedback and advice from other people as a means of motivation.

#### A lifelong commitment is made to learning

When learning becomes a choice rather than a chore – that is when an individual is ready for leadership. Taking a proactive approach to self-improvement and scheduling time outside of work to improve understanding is a huge step for many, and those who commit to it and do it simply because of they are interested and passionate about learning are set to go far as future leaders. Blue Branch offer aspiring leaders opportunities to increase their knowledge of business and learn new skills; however professionals are free to take advantage of these opportunities at their own pace and are free to opt out. This allows Blue Branch to identify new leaders who possess a true passion for the industry, and who are genuinely excited by the prospect of moving forward.

Blue Branch is an <u>Event Promotions company based in Edinburgh</u>. Formed due to the ever-growing demand for alternative marketing strategies, the firm specialise in creating and implementing event marketing campaigns that deliver immersive, highly personalised customer experiences.

Due to the increasing demand for more personal marketing solutions Blue Branch specialise in helping the next generation of industry leaders excel. Therefore, the firm are skilled in identifying which individuals are ready to take the lead.

For more information follow @Blue Branch and 'like' them on Facebook.

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