

AV LinkPro to offer distribution with Partner in Europe Market

Thursday 25 June, 2020

June 25, 2020 –AlltecPro has announced a strategic alliance with Aldous Systems (Europe) Ltd for business expansion and distribution of its AV LinkPro SIP PBX Bridge communications solutions in the United Kingdom.

Aldous Systems is a leading wholesale distributor in AV, Networking and telecommunications, based in the United Kingdom. They are a well-established solutions provider specializing in technology products, training and supportive services that are tailored to supporting resellers and integrators that cross over into AV, IT and Telephony applications.

“We are very enthusiastic about the partnership with Aldous Systems and we trust it will have a significant and positive impact on the availability of AV LinkPro solutions in the United Kingdom and Europe. We expect that this new alliance to be a win-win, as Aldous Systems has extensive experience in offering solutions, training and services to a variety of resellers and dealers.” Said Jon Miller, product Manager for AlltecPro.

“This new partnership between AlltecPro and Aldous Systems will play an important role in the expansion of business in the UK market. We are confident that Aldous Systems will provide full technical and sales support to all UK resellers and sub-distributors, as well as regular training to increase their knowledge.” Said Bill Kurtzer, President of AlltecPro.

Jason Aldous, Owner of Aldous Systems added “AV LinkPro provides a unique capability that is a great fit for the custom install market in the IP intercom segment. We have a strong IP telephony and IP intercom background and are very excited about the opportunity to offer this unique solution to our customer base in the UK and Europe.”

This alliance is part of the growing distribution partner network that AlltecPro is establishing in order to provide greater availability for their solutions worldwide. AlltecPro has also partnered with Crestron Latin to enhance the presence of AV LinkPro to Crestron dealers in Latin America.

About Aldous Systems (Europe) Ltd:

Aldous Systems (Europe) Ltd is a distributor of networking and audio/video equipment to the trade. Established in 2002 with a commitment to excellent customer service and a strong engineering background in networking products, Aldous Systems has managed to build a customer base in the UK and mainland Europe and is continuing to research new and innovative solutions for residential and commercial networking. Product lines currently cover a range of technologies including voice, data, video, audio, CCTV, automation and control.

About AV LinkPro™:

AV LinkPro, a division of AlltecPro provides SIP PBX systems that are engineered with A/V integration in mind. They provide the only SIP based connectivity that can offer full intercom communication and custom level programming in an all in one bridge solution that can be implemented through a cloud or premise based solution. AV LinkPro provides a unique platform bridge for connecting SIP endpoints to other diverse systems such as control and telephony platforms.

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