10ZiG Technology Expands Their Zero & Thin Client Presence in the EU by Adding Key Strategic Distributors in Germany & Holland

Thursday 20 November, 2014

Related Sectors:

Business & Finance :: Computing & Telecoms ::

Scan Me:

10ZiG Technology, a leader in the development of Zero and Thin Client technology for over a decade, is solidifying its reach across Europe by bringing on board two seasoned European technology distributors. Following continued rapid growth in the desktop virtualization, application delivery and Cloud marketspace, 10ZiG is looking to build on their already impressive client portfolio in the US, UK, Australia and Europe.

James Broughton, Sales Manager for 10ZiG Technology EMEA said, "Following our successful implementation of a Channel focused model in the UK and Ireland, building on previous growth in Germany and Holland, we are really pleased to introduce two new Distribution partners to the 10ZiG Family. Affirmative Computer Products GmbH and IOdis BV share a wealth of experience in Zero and Thin Client Computing and offer localized 10ZiG focused expertise for both Germany and Holland. 10ZiG is famous for exceptional support and the addition of these two distributors will ensure that tradition of excellence is extended throughout the German and Dutch markets. To meet the future support demands of these markets we have recently doubled the staffing of our internal Support Team to offer rapid support and assistance for 10ZiG products from our EMEA HQ in the UK. Our Virtualization experts are certified in VMware, Citrix and Microsoft and are on hand to assist with configuration requirements that may arise in a Zero or Thin Client proof of concept, deployment, and ongoing lifecycle support. Our new distributors are a welcomed addition to our sales and support model and we look forward to enjoying continued success with them."

Who are IOdis BV?

IOdis focuses on value added distribution of new, leading edge technologies in the areas of IT-infrastructure and data centers. New business models in a very competitive market require more flexibility and higher performance of the IT-environment. IOdis aims to fulfill these requirements.

Michel van Proosdij, Channel Manager for IOdis BV said, "Previously IOdis has accelerated the adoption of VDI technology by being one of the first to offer FLASH based storage solutions in order to improve our user's experience. 10ZiG Technology's wide range of Zero and Thin Clients is a welcome addition to our portfolio, and enhances the range of options available to us for the further improvement of our partners and end users' experience."

Who are Affirmative?

Affirmative computer products GmbH are one of the oldest manufacturers of thin clients based on Windows operating systems, with extensive experience in server-based computing environments.

Rolf Wessollek, Managing Director of AFFIRMATIVE computer products GmbH said, "We are pleased to announce that we are now the exclusive distributor for 10ZiG products in Germany and feel that the 10ZiG product line-up complements our existing VDI portfolio. The Zero and Linux based devices are a perfect match for us as they are developed, designed and manufactured with the same care and attention as our current Affirmative products."

The two new distributors will look to build upon the successes achieved by 10ZiG's high performing range of Zero and Thin Client devices which provide support for the latest VMware, Citrix and Microsoft clients. Supporting multimedia, CAD, and 3D Graphics, 10ZiG Technology cater for all types of modern day desktop user from task based workers, right through to performance and power users. As a value add proposition, 10ZiG also supply their FREE 10ZiG Enterprise Manager with each device which simplifies deployment, management and support. 10ZiG would also like to highlight the new additions to our Tera2 PCoIP Zero Client range, including the V1206-P, providing 6 USB ports, the V1200-QP offering four Quad DVI outputs, and the V1200-AIO All-in-one, a fully integrated Zero Client with a 24" monitor. We are also pleased to announce that our Tera2 Zero Clients now provide support for both VMware Horizon View and Amazon WorkSpaces environments. On the Citrix front, our Citrix Ready 5848c Zero Client runs an Intel Dual Core 1.86GHz processer and supports all the Premium HDX clients such as local flash redirection and multi-monitor support. The 5848c is a finalist in the 'Citrix Ready Spotlight Video Contest' and although voting is now closed, you can see our video HERE.

To complete the 10ZiG product portfolio, 10ZiG's NoTouch PC Repurposing Software extends the life of existing desktop PC's by converting them into Thin Client devices. To trial any of 10ZiG's hardware or software products, please use the contact details provided below.

With a sole focus on one product line, 10ZiG Technology offers an unwavering commitment to each and every one of its customers to provide the right solution for their needs. With over ten years of experience in the Zero and Thin Client market, this dedication is underpinned with a wealth of experience which enables them to provide the best support and service available in the marketplace. The company's products can be found online at www.10ZiG.com, by emailing sales@10zig.eu, calling +44 (0) 116 214 8650 or by contacting one of distributors listed below.

Netherlands

IOdis BV

WEB: www.iodis.nl

EMAIL: info@iodis.nl

Germany

Affirmative Computer Products GmbH

WEB: www.affirmative.de

EMAIL: vertrieb@affirmative.de

PHONE: +49 (0) 67 24 / 93 04 - 0

Company Contact:

10ZiG Technology Ltd

E. tomd@10zig.com
W. https://www.10zig.com

View Online

Newsroom: Visit our Newsroom for all the latest stories:
https://www.10zig.pressat.co.uk