

CORNELIUS



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Cornelius Vanderbilt Capital Management

Cornelius Vanderbilt Capital Management; Our Corporate Identity

Best-in-Class

Cornelius Vanderbilt Capital Management delivers best-in-class wealth management strategies and capabilities to an elite class of ultra-high net worth individuals. We focus on our clients' goals and their individual visions of success. In recognition of each client's individual vision, Vanderbilt provides customized and tailored solutions that work to achieve each client's unique goals.

Intelligent Investments for an Evolving World

Cornelius Vanderbilt built his reputation as a premier American business magnate with sharply-timed and intelligent investments in railroads and shipping during the 1800s. We honor his trusted name by offering wealth management services that take advantage of evolving developments and demands in a competitive international marketplace. We use our own internal resources in collaboration with specialists from across

industry sectors and asset classes to furnish services that exceed a client's expectations and that facilitate unprecedented portfolio growth and returns.

Commitment to Independence

We are committed to the Vanderbilt spirit of remaining independent, which enables us to adapt swiftly to emerging trends and dynamic markets. We coordinate research services and local information from the global offices that we operate in every major financial center to identify strategic opportunities in international markets. We treat every client engagement as a partnership that works toward innovative and tailored solutions.

Honoring Tradition with 21st Century Ideals

Within that partnership, we honor Cornelius Vanderbilt's contribution to industrial and societal transformation and his embracing

of new technologies and new forms of business organization. We are as meticulous as Cornelius Vanderbilt in our provision of financial management services that facilitate the management of our clients' business empires. We understand that vast wealth resources can create the next generation corporate economy that will define corporate leadership in the 21st century.

Unsurpassed Performance

When you elect to work with the Vanderbilt team of experienced wealth advisors and financial managers, you receive every benefit of our corporate identity and our unwavering commitment to surpassing performance benchmarks for every component of your portfolio.

Cornelius Vanderbilt Capital Management; Our Client Base

Our clients look for our wealth advisors to provide opinion leadership, risk management that is aligned with their individual goals, unparalleled expertise in their fields, and a global presence that combines local market expertise and international capabilities. We are proud to deliver these ideals to a limited and elite group of clients:

Endowments and foundations that are entrusted with managing legacy funds and philanthropic gifts to achieve specific defined goals.

Family offices that have been formed to bring organization, unity, and succession planning into the management and growth of family wealth.

Insurance companies that hold and manage reserves in regulated environments for the benefit of their own clients.

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Pension plans that must balance the needs of aging beneficiaries against limited or reduced contributions from a decreasing pool of participants.

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Ultra High Net Worth Individuals who do not have the time to manage their own resources while simultaneously managing complex business organizations.

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Public companies in all major international markets that must meet the conflicting demands of investors, regulators, and rapidly-changing business environments.

Cornelius Vanderbilt Capital Management

Our Core Investment and Merchant Banking Services

The Cornelius Vanderbilt management and advisory team leads a talented group of bankers, wealth managers, and consultants to provide our best-of-class services to individuals and institutional clientele across five continents. Our core suite of investment

and merchant banking services will develop novel methods to scale your current capital through mobilization and to focus on your long-term security and growth. Our corporate values give you unique opportunities, complete transparency in making decisions,

autonomy, and global management to oversee the expansion of your capital base. These services and our business solutions will secure the financial needs of future generations while allowing you to focus on current needs and demands.

Industry Sector Expertise

Cornelius Vanderbilt Capital management formed its Principal Strategic Investments Group seeks to develop and expand our expertise in high growth technology companies and other industry sectors uniquely poised to benefit from our services. We apply our micro-focus on market infrastructure and technology to offer strategic products and services that include joint product development, IP licensing and arrangements, market participation agreements, and research and valuations. The Group is globally positioned and interconnected with Cornelius Vanderbilt's Securities Trading Desks and Technology and Operations Groups. We use this interconnection and structure to outpace competition and to guide our clients' businesses expansions. We focus on helping entrepreneurs build and scale innovative technology solutions, and we remain trusted advisors and partners with our clients as their business expand into industry sector leaders.

Within this framework, Cornelius Vanderbilt has developed specific expertise in the following sectors:

- Trading Technology
- Market Infrastructure
- Enterprise Technology
- Information Services
- Big Data / Advanced Analytics Software and Services
- Security Software and Services
- Mobile Technology
- Technology-Enabled Specialty Finance
- Social Financial Technology
- Payment Processing and Systems

The Group also maintains sub-specialties in specific areas of infrastructure opportunities, including:

- Transportation (airports, ports, railways, and roads)
- Utilities (electricity, gas, and water)
- Energy (pipelines, terminals, solar and wind renewable, and power generation)

Cornelius Vanderbilt Capital Management

Our Core Investment and Merchant Banking Services

Mergers and Acquisition

Cornelius Vanderbilt Capital Management focuses on delivering value and strategy to our clients embarking upon complicated M&A transactional events. We apply an unmatched level of expertise and insight on matters that have the greatest impact on M&A transactions, including:

- local, national, and international laws and regulations
- foreign entity sales
- equity research
- complicated transactional mergers
- market timing, tactical guidance, and peak execution
- liquidity events

Debt Capital Markets

Vanderbilt Capital's Debt Capital Market (DCM) specialists apply our proprietary technology and research tools to identify high-quality, high-return fixed income debt instruments in every national and international market. Our debt underwriters of fixed income securities specialists offer advice and consultation on corporate bond issuance, debt-financed mergers and acquisitions, and market and interest rate volatility. We understand that DCM instruments are ideal hedges against equity risks and we use them to develop risk-hedging and capital protective strategies in complex portfolios. Our DCM and fixed income solutions and products encompass:

- corporate and sovereign nation bonds
- liability and risk management
- direct single source and syndicated loans
- securitized debt instruments

Equity Capital Markets

Vanderbilt Capital's Equity Capital Markets Group formulates structured deals involving public and private equity, corporate equity derivatives, and equity linked offerings. We advise both commercial and retail investors on equity-linked financial liquidity solution, share repurchases and other complex ECM transactions. Our Group has a specific focus on:

- initial public offerings
- follow-on primary and secondary issues
- convertible and other equity linked issues
- corporate equity derivatives
- private placements

Cornelius Vanderbilt Capital Management

Our Core Investment and Merchant Banking Services

Leveraged Finance

Our debt underwriters have created novel capital structures and leveraged finance solutions that are suited for our private equity and institutional clients. We source debt capital in high yield markets and advise on strategy throughout the development and administration of a transaction, from origination through syndication. In addition to highly specialized leveraged finance solutions that are devised for individual clients, our leveraged finance options include:

- leveraged loans
- high yield bonds
- bridge financing
- miscellaneous derivative debt products

Risk Management Solutions

Our Risk Management Solutions Group provides the strategic and tactical risk management advice and consultation to assess and control risk within a client's business and financial operations and investment portfolio. We offer solutions and products not only to manage risk, but also to reduce vulnerability to market, asset-class, and sector variability. We rely on both data-driven and legal techniques that foster financial growth with reduced exposure to unforeseen adverse events. Our risk solutions products include:

- asset management and equity securities solutions
- corporate derivative analysis
- credit and market risk solutions
- put and call option strategies with long and short options

Cornelius Vanderbilt Capital Management

Our Strategic Wealth and Asset Management Services

Equities

Our equity investment advisors offer unequivocal portfolio diversification with risk management solutions that match each client's specific portfolio plan. Intelligent equity investing gives investors the most competitive returns in rising markets with supplemental protection during bear markets. Our team utilizes our proprietary research tools to identify high-quality compounders for strong, long term performance. We also seek and exploit market inefficiencies among highly liquid stocks that meet our risk-reward benchmarks. For more risk-averse portfolios, we identify the best index funds to provide a solid foundation in an actively managed portfolio.

Our equity team displays strong core competencies in:

- quantitative and fundamental analysis, with tools assign factor weights based upon stock profiles to capturing the evolution of stock value over time
- global independent research featuring daily collaboration with local advisors to capture unforeseen risks and exposures
- consistent up-to-date comprehensive views of a client's portfolio's risk statistics
- a long term focus that delivers value growth and strong returns

Fixed Income

Our fixed income advisors create frameworks of predictable diversifiers within our clients' portfolios. We are not content to recommend low risk, low reward fixed income products, but instead devise fixed income strategies that offer higher risk, higher return alternatives for clients seeking these objectives. Our leverage their knowledge based upon the sector, country, or style of investing that each client represents. We identify cyclical risks and opportunities and combine the results of our research with fundamental analysis of all publicly traded fixed income instruments.

The fixed income investment options we recommend encompass:

- government and corporate bonds
- certificates of deposit
- exchange traded bond funds
- money market funds

Cornelius Vanderbilt Capital Management

Our Strategic Wealth and Asset Management Services

Alternative Investment Assets

Alternative investment assets are preferred portfolio options for pension plans, insurers, and private endowment clients. Ultra-high net worth individuals and family offices are also migrating portions of portfolios into alternatives to achieve value creation and returns that are independent of market forces that affect more traditional investment assets. With proper structuring, alternative investments can reduce risk and increase alpha contingency for overall higher returns. We use our proprietary technology and systems to identify the optimum alternative investments for a client's portfolio and seek tax benefits and other advantages that this investment class can offer.

We have specifically advised clients on selecting and evaluating the following classes of alternative investments:

- private equity
- managed futures and options
- hedge funds and limited access private investment funds
- commercial real estate
- commodities
- derivatives

Multi-Asset Investment Strategies

Cornelius Vanderbilt Capital management has developed an approach to multi-asset investment strategies that focuses on desired outcomes and portfolio protection during highly volatile market conditions. We utilize fundamental analysis to secure positive alpha with proper asset allocation and reduced effects of trading costs. We blend that fundamental analysis with technical, macro, and quantitative analysis to find the trends that define optimum multi-asset

A typical portfolio that is formed around a multi-asset strategy might comprise:

- equities
- corporate or government bonds
- mutual funds or ETFs
- cash
- a small allocation of gold or other precious metals

Impact Investing

Concerns over environmental, social, and governance (ESG) issues and philanthropic desires can be reflected in a client's portfolio without sacrificing strong value growth and consistent returns. Our advisors develop an in-depth understanding of a client's goals and determine the best investment vehicles to propel your purpose and to increase value and returns. Companies that actively pursue resolutions to social and environmental challenges will be at the forefront of opportunity for future growth. Our advisors utilize the Bentley Rothschild model for impact investing. We seek opportunities in both developed and emerging markets and encourage clients to consider multiple alternatives that address their ESG goals.

Cornelius Vanderbilt Capital Management

Our Leadership in Securities Lending

Cornelius Vanderbilt Capital Management has distinguished itself in the securities lending industry as a market leader with the liquidity and the administrative processes to provide capital and liquidity with the quickest possible turnaround. We offer the most discreet and confidential services to individuals, corporations, foundations, and institutions that have immediate cash needs.

We have pioneered a stock loan program that extends the liquidity benefits of securities lending that once were available only to blue chip companies. Smaller cap companies and their founders, managers, and directors can now derive the benefits of this program through an Equity Stock Loan that is originated and funded directly by Cornelius Vanderbilt Capital Management

Our program features:

- the lowest interest rates in our sector
- direct lending and loan administration with no middlemen or service entities
- loan to value (LTV) ratios of up to 80%
- no principal payments, and only interest payments during the loan term
- no restrictions on use of loan proceeds
- transparency and simplicity at all stages of the loan application and administration processes

Cornelius Vanderbilt Capital Management customizes securities-backed loans for each of our clients. We deliver flexibility for every client that needs immediate liquidity for personal or business use without exposing existing securities positions in their portfolios.

We currently originate and fund Equity Stock Loans collateralized by equity securities that trade on almost all international securities exchanges.

Cornelius Vanderbilt Capital Management

Our Leadership in Securities Lending

Cornelius Vanderbilt Capital Management has formed crossover hybrid team to provide specialized consulting in four key asset classes that are components of every portfolio management plan.

Securities

We provide situation-specific consulting services for asset managers, commercial banks, brokerage firms, hedge funds, pension funds, large endowments, charitable foundations, corporations, and government entities. Our services encompass market analysis and insight, risk management, and peak execution strategies, all with a goal of raising capital, tactical investing, and risk balance across all asset classes.

Credit

We offer insight and services to aid institutional clients on bank loans, investment grade bonds, high yield and municipal debt, and cash and derivative debt instrument.

Commodities

We recommend commodities investments as a risk management tool for government entities, corporations, individual investors, and financial institutions. Our global commodities presence encompasses oil, refined products, natural gas, power, bulk commodities, metals, and agricultural products. Our services include block trades and bulk commodities transactions, and technology-driven analytics and research.

Equities

We facilitate best-in-class peak execution and liquidity-generating transactions across an entire span of equity products, including physical and electronic shares, synthetic shares and baskets, ETFs and options, and other unique derivatives.

Cornelius Vanderbilt Capital Management Our Prime Brokerage Services

The Cornelius Vanderbilt Prime Brokerage Group manages our peak execution, securities financing, and trade clearing services. We specialize in cross-asset class offerings, clearing, and execution in most public international markets. We have a leading industry reputation in equities and fixed income financing, with additional expertise in analytics and execution technologies, asset protection strategies, margin financing alternatives, and industry research intelligence

Our Prime Brokerage Group manages portfolio risk with:

- optimization of financing leverage and asset protection;
- delivery of predictable models and stable margin policies
- intuitive research and relevant risk management analytics;
- full transparency and regular communication with all clients

We model risk in every client portfolio with a single and flexible stress test that includes an A/B test model that is transparent and utilizes predefined and reliable scenarios to predict market volatility.

Cornelius Vanderbilt Capital Management Our Capital Introduction Service

The Cornelius Vanderbilt Capital Introduction Group unites the goals and strategies of our hedge fund clients with pension plans, endowments, foundations, family offices, sovereign wealth funds, insurance companies, funds of funds, private banks and wealth consultants for ultra-high net worth individuals.

This Group's services comprise:

- analytics and execution technologies
- asset protection strategies
- alternatives to margin financing
- industry intelligence
- targeted introductions to specialized investors groups
- access to limited investment offerings
- hedge fund industry analysis
- customized reports tailored to our clients' needs

Cornelius Vanderbilt Capital Management

Our Equities Financing Services

Cornelius Vanderbilt's Equities Financing Group develops unique methodologies to secure financing for cash and synthetic equities and fixed income products. Our financing clients benefit from the combined knowledge and experience of our sales and trading teams and our state-of-the-art data, analytics, and research.

We are and always will be an international financial services organization. We understand the need for our clients to protect assets under the rubric of multiple legal entities and cross-border structures. Within this complex environment, our equities financing services provide flexible and transparent margin methodologies for cross-asset class portfolios.

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