











Introducing Marco Polo's Premium Coffee Beans

#### **Bringing Mexico's Finest Coffee to the World**

Since 2013, Marco Polo Intercontinental Limited has excelled in trading premium food and beverages across global markets, building a reputation for quality and reliability. Now, we are proud to introduce our latest offering: premium Mexican Arabica coffee, deeply rooted in a cultivation heritage that dates to 1994. Sourced from the volcanic soils of Mexico's renowned coffee-growing districts—Veracruz, Chiapas, and Puebla—at elevations of 600–1,200m, our handpicked beans are a testament to tradition and excellence.

These Arabica beans deliver complex flavour profiles, blending rich chocolate, vibrant citrus, and subtle nutty notes to create a truly delightful coffee experience. Certified by 4C, UTZ, and Rainforest Alliance, we are committed to sustainable practices that preserve the environment and support local communities.





# The Essence Of Our Coffee

**From Mexico's Finest Coffee Regions** 

Our Arabica beans are hand-selected from Mexico's premier coffee-growing districts, each shaped by unique conditions:

Veracruz (600–1,200m) – Volcanic soils yield a balanced, complex cup with chocolate and citrus notes.

Chiapas (800–1,200m) – High-altitude districts produce fruity, floral, and aromatic profiles.

Puebla (600–1,200m) – Known for its smooth body and rich chocolatey finish.

Certified 4C, UTZ, and Rainforest Alliance, our beans are processed within 8 hours of harvest for peak freshness.

# Our Coffee Portfolio

<u>Premium Arabica from Mexico's</u> <u>Districts</u>

Explore our curated selection of Arabica coffee from Veracruz, Chiapas, and Puebla. Processed within 8 hours of harvest—natural or washed—each variety unveils unique flavours, from fruity and herbal to bright and chocolatey, all certified by 4C, UTZ, and Rainforest Alliance for quality and sustainability.





Explore
Our
Mexican
Coffee
Categories

We offer a range of **premium Arabica coffee** categories from **Mexico's finest districts**, each crafted to suit diverse market needs with **distinct flavours and sustainable practices:** 

**Arabica Natural:** Sun-dried from Mexico's districts at 600–800m, delivering bold, fruity, and herbal notes. Certified 4C, Cup Score: 74–76.

**Arabica Extra Prime Washed:** Washed from Mexico's districts at 800–1,000m, offering bright acidity with lemon and chocolate flavours. Certified 4C, Cup Score: 76–78.

**Washed Desmanche:** A traditional process from Mexico's districts, yielding a unique texture and balanced cup. Certified 4C.

**Arabica Prime Washed:** Washed from Mexico's districts at 600–800m, offering light citrus flavours. Certified 4C, Cup Score: 73–76.

## Discover Marco Polo's Coffee Excellence

Grade	District (Altitude)	Process	Cup Score	Flavor	Certification
High-Altitude Washed	Veracruz (1,000– 1,200m)	Washed	80	Chocolate, Nut, Citrus	4C
Extra Prime Washed	Chiapas (800– 1,200m)	Washed	76–78	Lemon, Chocolate	4C
Prime Washed	Puebla (600– 800m)	Washed	73–76	Light Citrus	4C
Natural Gold	Veracruz (600– 800m)	Sun-dried	Healthy- Clean	Fruity	4C
Washed Desmanche	Puebla (600– 1,200m)	Traditional Wash	70.60- 75.20	Herbal, Aspera	4C



# The Marco Polo Process

Our Meticulous Coffee Journey: From Farm to Cup

#### Step 1: Hand-Harvested Excellence

- Arabica: Harvested between November-March in Mexico's districts—Veracruz, Chiapas, and Puebla for peak ripeness.
- **Certified agricultural practices** enhance yield and sustainability.

#### Step 2: Precision Processing

- Fermentation: Beans soak in clean, potable water to remove mucilage, enhancing clarity.
- Pulping: Eco-friendly low-water machines separate the cherry skin, reducing waste with pulp composted for farm enrichment.

#### Step 3: Grading & Selection

- Beans are sorted by size, weight, and cup profile.
- Packed in 69 kg jute bags to maintain integrity and freshness.

#### Step 4: Global Export & Logistics

- Each 20-ft container holds 275 bags (18,975 kg total).
- Every shipment undergoes **strict quality checks** for consistency and authenticity.







# **Sustainability First**

#### **Eco-Conscious**

Low-water processing and composted pulp sustain Veracruz, Chiapas, and Puebla, minimizing environmental impact.

#### **Farmer Support**

Fair pricing and community investment empower local growers, fostering economic stability."

#### **Certified Excellence**

Certified by 4C, UTZ, Rainforest Alliance, Halal, Kosher, and compliant with ICE Coffee 'C' standards.



# The Marco Polo Advantage

At Marco Polo Intercontinental, we pride ourselves on our decades of expertise in sourcing, trading, and delivering premium commodities to global markets. With a strong foundation in coffee, fine goods, and specialty exports, we have built a reputation for excellence, reliability, and innovation in the industry.

Our deep-rooted knowledge allows us to navigate the complexities of **international trade**, ensuring that our clients receive only the **highest quality products** with seamless logistics and competitive pricing.

Quality is at the heart of everything we do. From the farm to the final shipment, we maintain stringent quality control measures, working closely with trusted producers who share our commitment to sustainability, ethical sourcing, and craftsmanship.

By forging exclusive partnerships with coffee growers and suppliers who uphold strict environmental and fair trade standards, we ensure that every batch we deliver meets premium industry benchmarks. Our ability to consistently meet and exceed market demands has positioned us as a preferred supplier for businesses looking for uncompromising quality and long-term value. Whether you are an importer, roaster, or retailer, Marco Polo provides the expertise, authenticity, and dedication needed to elevate your coffee offerings to new heights.



### **Get in Touch**

Partner with Marco Polo to experience the Premium coffee, crafted to perfection and tailored to your market needs. Let us bring the coffee and you can tell your story, heritage always in your heart.

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#### MARCO POLO INTERCONTINENTAL LIMITED

GLOBAL COMMODITIES & SUPPLY SPECIALIST











