

Mortgage Quest keeps it in the family by growing through diversification

Harrow, London 11 March 2024

Mortgage Quest Ltd, the award-winning independent mortgage broker, is proud to announce an additional division of the business and the relaunch of its website <a href="https://www.mortgagequest.co.uk">www.mortgagequest.co.uk</a>.

The mortgage industry has gone through some unsettling times in the last 18 months and John Yerou, MD of Mortgage Quest Ltd, realised that the best way to grow his business was to go back to basics... by "keeping it in the family".

John was already running a number of successful niche mortgage brands catering to contractors, freelancers and the self-employed, but was looking to expand the range of clients his brokers arrange mortgages for. The answer was right under his nose - use the parent company of the specialist brands to attract the "mass market" of general mortgage applicants, however they earn their income.

As a directly authorised, independent broker, <u>Mortgage Quest</u> can already advise clients on the best deals across the whole of the market with no bias. New clients coming to Mortgage Quest will take advantage of the fully CeMAP qualified broking team, experienced admin staff, leading broking platform and excellent lender relationships that existing "niche" clients benefit from.

In short, Mortgage Quest is for anyone and everyone looking to finance property, whatever their circumstances, and the new website reflects this diversity. The site offers a wide range of <u>mortgage guides</u>, <u>calculators</u>, <u>news</u> and <u>advice</u> useful for home owners <u>remortgaging</u> as their fixed-term deal expires, <u>home movers</u>, <u>first-time buyers</u> and <u>buy-to-let investors</u>.

However, the brokers at Mortgage Quest also use their <u>specialist expertise</u> to advise clients in a number of situations, such as mortgages with <u>impaired credit</u>, <u>guarantor mortgages</u>, <u>interest-only mortgages</u>, <u>high-value mortgages</u> and <u>bridging loans</u>. All of these groups and many more are served by the new website and Mortgage Quest's skilled broking team.

Mortgage Quest MD John Yerou says of the launch:

"My brokerage has always focused on the flexible labour force, but now is the right time to diversify to the mass market as well. I'm delighted to launch a new website that caters for everyone, with several tools to help guide clients on their home buying journeys, and news to keep them informed of developments in the market."

As well as relaunching the parent company, John keeps it in the family by employing his wife Samantha as Compliance Officer and sons George and Jason as mortgage brokers. Additionally, Mortgage Quest proudly boasts a husband and wife duo and a father and son all working together on the team, showing that the company really is one big family, as you can see from our team photo!

For more details, visit <u>www.mortgagequest.co.uk</u> or contact John Yerou by phone on 020 8421 7998.

<u>Mortgage Quest is a registered trademark</u> of Mortgage Quest Ltd. Mortgage Quest Ltd trades under the following trading names: Mortgage Quest, Freelancer Financials, Self Employed Mortgages, Contractor Mortgages and C&F Mortgages.

Your property may be repossessed if you do not keep up repayments on a mortgage or any debt secured upon it. We are a credit broker, not a lender. We are whole of market independent mortgage brokers.

Mortgage Quest Ltd is authorised and regulated by the Financial Conduct Authority FCA No: 312484.

The FCA does not regulate some investment mortgage contracts. Incorporated in England & Wales, Company No: 5013239.

Registered address: Avondale House, 262 Uxbridge Road, Hatch End, Middlesex, HA5 4HS

Tel: 020 8421 7998 Email: info@mortgagequest.co.uk Web: www.mortgagequest.co.uk



## Notes to editors

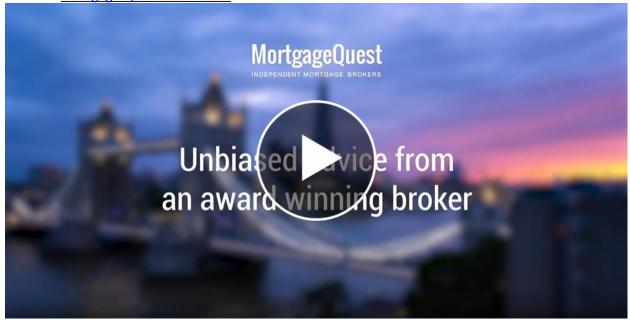
The Mortgage Quest Ltd family of brands was established in 2004 by John Yerou and includes:

- Freelancer Financials www.freelancerfinancials.co.uk
- Self Employed Mortgages <u>www.selfemployedmortgages.com</u>
- Contractor Mortgages <u>www.contractormortgages.co.uk</u>
- C & F Mortgages www.contractormortgages.com
- Mortgage Quest <u>www.mortgagequest.co.uk</u>

The company has arranged over 30,000 mortgages for clients in a hugely diverse range of circumstances and employs 30 people in offices based in Hatch End near Harrow. Mortgage Quest brands have over 900 five-star reviews across Google and Facebook and have won multiple awards such as:

- 2014 2023 Mortgage Intelligence Network award for the Best Directly Authorised Mortgage Broker - winners for 10 consecutive years
- 2023 Contractor Awards Best Contractor Mortgage Provider or Broker winners
- 2022 Contractor Awards Best Contractor Mortgage Provider or Broker finalists
- 2022 Mortgage Strategy award for Best Specialist Broker/Distributor finalists
- 2020 Contractor Awards Best Contractor Mortgage Provider or Broker winners

View the Mortgage Quest client video here:



Follow <u>@MortgageQuestLtd</u> on Facebook <u>https://facebook.com/MortgageQuestLtd</u>
Connect with <u>@MortgageQuestLtd</u> on LinkedIn: <u>https://facebook.com/MortgageQuestLtd</u>
Join the conversation with <u>@MortgageQuestUK</u> on Twitter: https://twitter.com/MortgageQuestUK

<u>Mortgage Quest is a registered trademark</u> of Mortgage Quest Ltd. Mortgage Quest Ltd trades under the following trading names: Mortgage Quest, Freelancer Financials, Self Employed Mortgages, Contractor Mortgages and C&F Mortgages.

Your property may be repossessed if you do not keep up repayments on a mortgage or any debt secured upon it. We are a credit broker, not a lender. We are whole of market independent mortgage brokers.

Mortgage Quest Ltd is authorised and regulated by the Financial Conduct Authority FCA No: 312484.

The FCA does not regulate some investment mortgage contracts. Incorporated in England & Wales, Company No: 5013239.

Registered address: Avondale House, 262 Uxbridge Road, Hatch End, Middlesex, HA5 4HS

Tel: 020 8421 7998 Email: info@mortgagequest.co.uk Web: www.mortgagequest.co.uk